



**COUNTY OF SAN MATEO**  
Inter-Departmental Correspondence  
Human Services Agency



**Date:** May 28, 2015  
**Board Meeting Date:** July 7, 2015  
**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Iliana Rodriguez, Director, Human Services Agency

**Subject:** Agreement with the Multicultural Institute for street-based community outreach

**RECOMMENDATION:**

Adopt a resolution authorizing an agreement with the Multicultural Institute to provide street-based outreach employment matching services for day laborers and employers, for the term of July 1, 2015 through June 30, 2017, in an amount not to exceed \$317,853.

**BACKGROUND:**

The residents of the Redwood City community have previously expressed concerns regarding the need for outreach employment social services for a number of day laborers in the North Fair Oaks community. Through these outreach services, the safety of the public is ensured, the economic concerns of the community are addressed, and self-sufficiency in the community is increased by linking the day laborers to employment and vocational services in the community.

**DISCUSSION:**

The Multicultural Institute has been providing street-based community outreach services to day laborers and employers in the Fair Oaks Community of Redwood City. These services significantly improve public relations in the community; link day laborers with employers and existing training programs and link day laborers to a variety of social services (legal, medical, and educational).

Since 2006, when the program was first implemented by this provider, the Contractor has demonstrated successful outcomes through ongoing collaborative relationships with both the County and community providers. Contracting with this Contractor will contribute to the maintenance of positive community outcomes. The Human Services Agency recommends a waiver of the Request for Proposal (RFP) process for the Multicultural Institute. The Multicultural Institute is the only provider in San Mateo

County that links day laborers to employers in this street-based outreach approach. Therefore, the Multicultural Institute should be considered a sole source provider for these services.

The resolution contains the County's standard provisions allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate). The agreement and resolution have been reviewed and approved by County Counsel as to form.

This agreement contributes to the Shared Vision 2025 outcome of a Prosperous Community by providing approximately 60% of the day laborer workers with employment matching in FY 2015 -16 that will enable them to obtain jobs and assist them in becoming self-sufficient. It is anticipated that 90 employers will register with the Day Laborer Program by FY 2016-17.

**PERFORMANCE MEASURE(S):**

Measure	FY 2014-15 Estimate	FY 2015-16 Projected	FY 2016-17 Projected
Percentage of workers in the Day Laborer Program obtaining jobs.	55%	60%	65%
Number of current and active employers registered with Day Laborer Program.	80	85	90

**FISCAL IMPACT:**

The term of this agreement is July 1, 2015 through June 30, 2017. The total obligation is \$317,853. This agreement is funded entirely with net county cost. Appropriation for this agreement will be included in the FY 2015-16 and FY 2016-17 Recommended Budgets. The payment provisions and levels of service remain the same as previous years.