



**COUNTY OF SAN MATEO**  
Inter-Departmental Correspondence  
County Manager



**Date:** June 30, 2015  
**Board Meeting Date:** July 7, 2015  
**Special Notice / Hearing:** None  
**Vote Required:** 4/5th

**To:** Honorable Board of Supervisors

**From:** Reyna Farrales, Deputy County Manager

**Subject:** Measure A – Final Amendment to Seton Agreement and Agreement with HIP Housing

**RECOMMENDATION:**

A) Adopt a resolution:

1. Authorizing the amendment to agreement with Seton Medical Center, the County of San Mateo, and the San Mateo County Health Commission; and
2. Authorizing an agreement with HIP Housing for the Home Sharing Program.

B) Adopt a resolution authorizing an appropriation transfer request in the amount of \$4,800,000 from Measure A funds to the Non-Departmental Services budget; and

**BACKGROUND:**

Measure A is the ten-year half-cent sales tax approved by the voters in November 2012. The Board and County staff have conducted study sessions and community outreach efforts to inform priorities for Measure A spending.

On March 17, 2015 the Measure A Subcommittee (Supervisors Slocum and Tissier) recommended, and your Board adopted, the prioritized allocation plan for the FY 2015-17 budget, during which the County anticipates Measure A receipts of about \$80 million annually. On April 28, 2015 your Board approved continuing and / or expanding initiatives that were part of the FY 2013-15 funding cycle as well as a number of new initiatives and projects for the FY 2015-17 funding cycle.

On June 16, your Board authorized Measure A-funded agreements with Court Appointed Special Advocates (CASA), InnVision Shelter Network, StarVista (Child and Adolescent Abuse Hotline Prevention Program and Lucky Kids Program), Telecare,

StarVista (Early Childhood Community Team), StarVista (Daybreak and Transitional Housing Youth Services), Daly City Peninsula Partnership Collaborative, Edgewood Center for Children and Families, Institute on Aging, Alzheimer's Association of Northern California and Northern Nevada, Focus Strategies, and Ombudsman Services of San Mateo County.

On June 23, 2015, your Board authorized Measure A-funded agreements with Samaritan House, Project WeHOPE and Second Harvest Food Bank.

## **DISCUSSION:**

### **Continuing Initiative**

#### **Final Amendment to Agreement with Seton Medical Center (\$4,800,000)**

In July 2013, June 2014 and December 2014, the County entered into an agreement and amendments with Seton Medical Center and the Health Plan of San Mateo (HPSM) whereupon Seton agreed, among other things, to continue providing safety net services for HPSM and Access to Care for Everyone (ACE) members at current levels, for a cumulative amount of \$21,100,000 thru February 28, 2015. The Daughters of Charity announced the sale of its health system in October 2014 and continues its efforts after the proposed sale to Prime Healthcare was not consummated. In order to assist Seton to continue to deliver safety net health care services at the current levels, staff recommends that your Board amend the agreement with Seton and HPSM a final time to extend the term through June 30, 2015 and to increase the maximum amount payable under the agreement by \$4,800,000, from \$21,100,000 to \$25,900,000.

<b>Measure</b>	<b>FY 2013-14 Actual</b>	<b>FY 2014-15 Estimated</b>
Seton admissions as a percent of total hospital admissions for County patients*	21.6%	≥22.0%
Seton outpatient clinic visits as a percent of total outpatient clinic visits for County patients*	10.7%	≥10.7%

\* CareAdvantage, Medi-Cal, HealthWorks, Access and Care for Everyone (ACE), Healthy Families, Healthy Kids

### **New Initiative**

#### **HIP Housing – Home Sharing Program (\$300,000)**

HIP Housing's Home Sharing program offers a creative solution for expanding housing opportunities and choice in San Mateo County. It matches those who have space in their home with those who need an affordable place to live, maximizing housing inventory and turning existing housing stock into a new affordable housing option. It is the only program of its kind in San Mateo County and one of the largest in the country providing a housing option for 700 people each year. Over 90% of the people using the Home Sharing program qualify as low to extremely low income by HUD standards. Additionally, 60% of those providing a space in their homes (Home Providers) are seniors aging in place. This project utilizes a 3-Pronged Approach, which includes a large-scale marketing campaign, hiring a Community Outreach Specialist, and cash

incentives for new home providers. The term of the Agreement is through June 30, 2017 and shall not exceed \$300,000. Payments will be made to reimburse HIP for actual costs incurred for the marketing campaign, outreach position, and cash incentives. Payments during the second year will be based upon HIP meeting its goals to increase inquiry calls, provider interviews and homeshare matches by 40% over the term of the agreement. A waiver of the RFP process is requested because staff has determined that the selected provider is the sole source for the unique services provided pursuant to this agreement.

<b>Measure</b>	<b>FY 2015-16 Projected</b>	<b>FY 2016-17 Projected</b>
Number of Provider Inquiry calls	266	333
Number Providers Interviewed	208	260
Number of Matches Completed	120	150
Number of Incentives Distributed (matches meeting the 90 day threshold for eligibility)	96-100	119

The agreements and resolution have been reviewed and approved by County Counsel as to form.

The resolution contains the County's standard provisions allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate), per agreement.

The resolution also contains a provision to allow the County Manager or designee to modify the performance measures to implement changes in the reporting requirements as may be appropriate to help the County more effectively communicate information about Measure A programs.

These agreements contribute to the Shared Vision 2025 outcomes of a Healthy and Prosperous community by providing resources to assist the County's low-income and underserved residents by maintaining the provision of safety-net health-care services, increasing the availability of affordable housing for County clients, and helping ensure low-income residents can age in place.

#### **FISCAL IMPACT:**

The total amount of Measure A funds included in the above contracts for FY 2014-15 and 2015-17 funding cycle is \$5,100,000. Approval of the Appropriation Transfer Request for Seton Medical Center will result in the one-time transfer of \$4,800,000 from Measure A funds to the Non-Departmental Services budget. Funding for the HIP agreement has been included in the FY 2015-16 and FY 2016-17 Recommended Budget. Detail on the amount per contract per fiscal year is provided below.