

## **RESOLUTION NO. .**

**BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA**

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**RESOLUTION AUTHORIZING AN AGREEMENT WITH CUSTOMIZED  
PERFORMANCE, INC. FOR JANITORIAL SERVICES FOR THE SAN MATEO  
MEDICAL CENTER'S OUTPATIENT CLINICS, FOR THE TERM OF JULY 1, 2015  
THROUGH JUNE 30, 2018, IN AN AMOUNT NOT TO EXCEED \$775,000**

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**RESOLVED**, by the Board of Supervisors of the County of San Mateo, State of California, that

**WHEREAS**, in November 2013, San Mateo Medical Center (SMMC) completed a Request for Proposals (RFP) for janitorial services for its outpatient clinics; and

**WHEREAS**, in April of 2014, SMMC executed an agreement with one of the proposers; and

**WHEREAS**, shortly after the agreement was executed the clinics began to experience issues with the quality of work being performed; and

**WHEREAS**, repeated attempts to work with the vendor to resolve these issues have failed, and so that agreement is being terminated early; and

**WHEREAS**, Customized Performance, Inc., (Customized) currently provides excellent janitorial services at SMMC's Fair Oaks Health Center (FOHC); and

**WHEREAS**, although Customized did not originally respond to the Request for Proposals for the services covered by the agreement from April 2014, Customized's

rates are lower than the current vendor's for the same services; and

**WHEREAS**, Customized has agreed to provide janitorial services to SMMC at the locations listed below, and given SMMC's good experiences with Customized and the fact that Customized's rates are less than those of similar companies that responded to the RFP in 2014, SMMC is asking the Board of Supervisors to waive the RFP process in order to implement janitorial services at these locations without any delay; and

**WHEREAS**, Customized has agreed to provide janitorial services at the locations listed below, and given Customized's good experiences with SMMC and the fact that Customized's rates are less than those of similar companies that responded to the RFP in 2014, SMMC is asking the Board of Supervisors to waive the RFP process in order to implement janitorial services at these locations without any delay; and

**WHEREAS**, in addition, Customized has agreed to provide services at the Fair Oaks Health Center (FOHC) and the recently opened Shasta Clinic; and

**WHEREAS**, Behavioral Health and Recovery Services and Women Infants and Children are also requesting Customized clean the space they occupy in the DCC, the SSF clinic, and their newly opened space in the Shasta Clinic; and

**WHEREAS**, both parties now wish to enter into an agreement to provide janitorial services for the above-listed outpatient clinics for the period of July 1, 2015, through June 30, 2018, in an amount not to exceed \$775,000; and

**WHEREAS**, this Board has been presented with a form of such Agreement, has

examined and approved it as to both form and content, and desires to enter into it; and

**WHEREAS**, good cause exists to waive the RFP requirement for the expanded scope and term of these services in light of Customized's good performance record, its better-than-competitive rate structure, and the fact that an RFP was conducted just one year ago for most of these services.

**NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED** that the RFP process is waived in relation to the services covered by this Agreement.

**IT IS FURTHER HEREBY DETERMINED AND ORDERED** that the President of this Board of Supervisors be and is hereby authorized and directed to execute said Agreement for and on behalf of the County of San Mateo, and the Clerk of the Board shall attest the President's signature thereto.

**BE IT FURTHER RESOLVED** that the Chief of the Health System or designee is authorized to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

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