



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: May 10, 2016
Board Meeting Date: September 6, 2016
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise Rogers, Chief, Health System
Chester J. Kunnappilly, MD, Interim Chief Executive Officer, San Mateo Medical Center

Subject: Agreement with Hologic, Inc. to Provide Software Licensing and Support Services

RECOMMENDATION:

Adopt a resolution authorizing an agreement Hologic, Inc. for software licensing and support, for the term of August 1, 2016 through July 31, 2019, in an amount not to exceed \$340,000.

BACKGROUND:

Hologic, Inc. (Hologic) is the manufacturer of the San Mateo Medical Center's (SMMC) mammography equipment, which was installed in 2013. In addition, Hologic is the sole provider of the software licensing, support, and maintenance for their equipment. SMMC uses the Hologic equipment for all mammography as well as the storage of mammography images.

DISCUSSION:

This agreement will continue to provide support and maintenance for SMMC's mammography equipment, in addition to scheduled preventative maintenance checks and regular software upgrades.

SMMC is requesting that your Board waive the Request for Proposals process because Hologic is the sole provider of the software support and maintenance for their equipment.

ISD has reviewed and approved the IT component of this agreement.

The resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement and resolution have been reviewed and approved by County Counsel as to form.

This agreement contributes to the Shared Vision 2025 of a Healthy community by: ensuring that SMMC's mammography will be kept in optimal condition to provide patients with state of the art digital images. It is anticipated that the contractor will respond to service call requests within 12 hours.

PERFORMANCE MEASURE:

Measure	FY 2015-16 Actual	FY 2016-17 Projected
Percentage of service call requests responded to within 12 hours	100%	100%

FISCAL IMPACT:

The term of the agreement is August 1, 2016 through July 31, 2019. The amount of the agreement is not to exceed \$340,000 for the three-year term. Funds in the amount of \$103,889 have been included in the SMMC FY 2016-17 Approved Recommended Budget and funds in the amount of \$113,333 will be included in the SMMC FY 2017-18 Recommended Budget. Similar arrangement will be made for future budget years.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medical indigent or to those covered by programs that do not fully meet the costs of care are covered by the County General Fund contribution to SMMC, and are within the existing annual appropriation.