



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: March 5, 2015
Board Meeting Date: March 31, 2015
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Jean S. Fraser, Chief, Health System
Stephen Kaplan, Director, Behavioral Health and Recovery Services
Jon Walton, CIO/Director, Information Services

Subject: Amendment to the Agreement with Netsmart Technologies, Inc. for an Electronic Health Record Management System and Data Presentation Tool

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with Netsmart Technologies, Inc. for an electronic health record management system and data presentation tool, extending the term through February 29, 2016, and increasing the amount by \$709,052 to an amount not to exceed \$7,251,578.

BACKGROUND:

On February 26, 2008, your Board approved an agreement with Netsmart New York, Inc. (now Netsmart Technologies, Inc.) for the purchase and implementation of an electronic health record (EHR) system for Behavioral Health and Recovery Services (BHRS) for the term of February 26, 2008 through February 28, 2015. Your Board has since approved six amendments for this agreement, which include expansion of EHR services for the Family Health Services Division (FHS) and BHRS Alcohol and Other Drugs unit, as well as additional maintenance and support.

On February 7, 2013, a seventh amendment to the agreement was approved by the Chief of the Health System's designee for the provision of data service reporting through the "Enlightened Analytics" module with no change to the amount of the agreement.

DISCUSSION:

This proposed amendment will allow BHRS and FHS to continue working with Netsmart Technologies, Inc. (Netsmart) while developing a future multi-year contract to support the services, software, maintenance, and technical support needed to facilitate the continuum of care for the clients we serve. BHRS and FHS are requesting an

amendment to the agreement to extend the term for one year to February 29, 2016. The extension will allow the legal teams of both parties and the County's Information Services Division (ISD) time to thoroughly review all contract documents once the terms have been reached. The amendment is late due to staffing changes within BHRS and FHS, along with a delay in receiving amendment documents from the contractor.

The amendment was reviewed by ISD for compliance with County Technology Standards.

The County's Contract Compliance Committee has approved a waiver request to extend the agreement by a total of 1 year beyond the originally approved seven-year term.

The amendment and Resolution have been reviewed and approved by County Counsel as to form.

This amendment contributes to the Shared Vision of 2025 outcome of a Healthy Community through the use of an EHR that improves care by increasing use of electronic prescriptions, providing timely laboratory results, and offering a consumer portal for the access of personal health information through a secure electronic means. It is anticipated that all 25 of the Stage 1 standards for electronic health records that were met in FY 2014-15 will be maintained in FY 2015-16.

PERFORMANCE MEASURE(S):

Measure	FY 2014-15 Actual	FY 2015-16 Projected
Meaningful Use Stage 1 Standards met by BHRS	25	25

FISCAL IMPACT:

The term of the amended agreement is February 26, 2008 through February 29, 2016. The agreement is being increased by \$709,052 to a new amount not to exceed \$7,251,578. Of the increase \$574,705 is for BHRS, and \$134,347 is for FHS.

For BHRS \$191,568 is the maximum increase for FY 2014-15, and \$383,137 will be the maximum increase for FY 2015-16. The increase for FY 2014-15 will be funded 50% by Federal Financial Participation for MediCal, and 50% by 1991 Realignment. The funds for these services are included in the BHRS FY 2014-15 Adopted Budget. Similar funding arrangements will be in place for FY 2015-16.

For FHS \$44,782 is the maximum increase for FY 2014-15, and \$89,568 will be the maximum increase for FY 2015-16. The increase for FY 2014-15 will be funded 40% by Medical Administrative Activities/Targeted Case Management, and 60% by Net County Cost. The funds for these services are included in the FHS FY 2014-15 Adopted Budget. Similar funding arrangements will be in place for FY 2015-16.