



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: July 7, 2015
Board Meeting Date: October 20, 2015
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise Rogers, Chief, Health System
Srija Srinivasan, Director, Family Health Services and Health Coverage Unit

Subject: Amendment to Agreement with Redwood City School District to provide outreach, enrollment and retention services

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with Redwood City School District to provide outreach, enrollment and retention services for children, and adult health coverage programs, extending the term through December 31, 2017, and increasing the amount by \$125,091 to an amount not to exceed \$223,971.

BACKGROUND:

Since 2003, the Health System has contracted with community-based organizations (CBOs) to provide outreach and enrollment services for low-income uninsured residents in need of health insurance coverage. In the spring of 2013, the Health System issued a Request for Proposals (RFP) to CBOs interested in providing such services, in alignment with changes related to the Affordable Care Act. Redwood City School District (RCSD) was selected as one of the five entities endorsed by the Children's Health Initiative (CHI) Oversight Committee, a Health System advisory body that also is part of the Health Plan of San Mateo's governance structure. An agreement with RCSD was executed in February 2014.

RCSD serves 9,300 students from pre-school through 8th grade and operates sixteen schools in Redwood City. RCSD also has Family Resource Centers at four school sites that provide a wide range of support services for students and families. The Health System has partnered with RCSD through the CHI/Health Coverage Unit (HCU) to enroll uninsured children and adults into health coverage programs for the past eleven years.

DISCUSSION:

RCSD has met its contract objectives and continues to serve as a valuable partner in reaching low-income residents in Redwood City. As a result, the Human Services Agency (HSA) and HCU intend to continue our partnership with this agreement. Additionally, new state legislation (SB 18) now directs supplementary state funding to community-based efforts to assist residents with retaining Medi-Cal coverage. HSA and HCU determined that the CBOs identified in the 2013 RFP provided the best infrastructure to direct this new state funding.

Under this agreement, RCSD will perform outreach, enrollment and retention activities targeting uninsured Redwood City residents who are eligible for health care coverage programs. These programs include Medi-Cal, Healthy Kids, Access and Care for Everyone and Covered California health plans. RCSD will continue to oversee staff trained as Certified Enrollment Counselors using One-e-App and web-based application processing systems to enroll eligible children and adults into health coverage programs. In order to fulfill the SB 18 requirements described above, RCSD will also contact Medi-Cal beneficiaries who are due for renewal, disseminate renewal outreach flyers and provide Medi-Cal renewal application assistance.

The amendment and resolution have been reviewed and approved by County Counsel as to form. The agreement has received a waiver for a four year contract from the Contract Compliance Committee.

This amendment contributes to the Shared Vision 2025 outcome of a Healthy Community by ensuring that eligible Redwood City residents will be screened, enrolled, and retained in various health coverage programs. Maximizing enrollment in available health coverage programs strengthens the county's ability to provide residents' access to healthcare. Over the next two fiscal years, it is anticipated that the contractor will enroll 2,200 children and adults.

PERFORMANCE MEASURE(S):

| Measure | FY 2015-16 Estimated | FY 2016-17 Projected |
|--|-----------------------------|-----------------------------|
| Number of children and adults enrolled by contractor | 1,100 | 1,100 |

FISCAL IMPACT:

The term of this agreement is January 1, 2014, through December 31, 2017. The amount of the agreement is not to exceed \$223,971. Agreement costs of \$24,720 were included in the HCU FY 2013-14 Adopted Budget and \$66,996 in the FY 2015-16 Adopted Budget. Similar arrangements will be made for future budget years.

The cost of the agreement is largely covered by contributions from the First 5 San Mateo County, Peninsula and Sequoia Healthcare Districts, the CHI Trust Fund, DHCS SB 18 grant allocation, and federal reimbursements from the Medi-Cal Administrative Activities program. The Net County Cost for this agreement for FY 2015-16 is \$14,070.