



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: July 7, 2015
Board Meeting Date: October 6, 2015
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise Rogers, Chief, Health System
Srija Srinivasan, Director, Family Health Services and Health Coverage Unit

Subject: Second Amendment to the agreement with Ravenswood Family Health Center to provide outreach, enrollment and retention services

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with Ravenswood Family Health Center to provide outreach, enrollment and retention services for children and adult health coverage programs increasing the amount by \$131,754 to an amount not to exceed \$287,058 and extending the term through December 31, 2017.

BACKGROUND:

Since 2003, the Health System has contracted with community-based organizations (CBOs) to provide outreach and enrollment services for low-income uninsured residents in need of health insurance coverage. In the spring of 2013, the Health System issued a Request for Proposals (RFP) to CBOs interested in providing such services, in alignment with changes related to the Affordable Care Act. Ravenswood Family Health Center (RFHC) was selected as one of five entities endorsed by the Children's Health Initiative (CHI) Oversight Committee, a Health System advisory body that also is part of the Health Plan of San Mateo's governance structure. In February 2014, your Board approved the agreement with RFHC. In December 2014, your Board approved an amendment to the agreement to provide additional outreach and enrollment assistance as part of a coordinated Covered California Navigator program grant with the state.

As a federally qualified health center founded in 2001, RFHC provides health care services to approximately 10,800 uninsured, low-income and medically underserved residents living in the southern region of San Mateo County. Since 2004, the Health System has partnered with RFHC through the CHI/Health Coverage Unit (HCU) to enroll uninsured children and adults into various health coverage programs.

DISCUSSION:

RFHC has met its contract objectives and continues to serve as a valuable partner in reaching low-income residents in the southern region of San Mateo County. As a result, the Human Services Agency (HSA) and HCU intend to continue our partnership with this agreement. Additionally, new state legislation (SB 18) now directs supplementary state funding to community-based efforts to assist residents with retaining Medi-Cal coverage. HSA and HCU determined that the existing CBOs identified in the 2013 RFP provided the best infrastructure to direct this new state funding.

Under this agreement, RFHC will perform outreach, enrollment and retention activities targeting uninsured residents living in the southern region of San Mateo County who are eligible for health care coverage programs. These programs include Medi-Cal, Healthy Kids, Access and Care for Everyone and Covered California health plans. RFHC will continue to oversee staff trained as Certified Enrollment Counselors, using the One-e-App and Covered California web-based application processing systems to enroll eligible children and adults into health coverage programs. In order to fulfill the responsibilities of the new state funding of this grant, RFHC will also contact Medi-Cal beneficiaries who are due for renewal, disseminate renewal outreach flyers, and provide Medi-Cal renewal application assistance.

The amendment and resolution have been reviewed and approved by County Counsel as to form. The agreement has received a waiver for a four year contract from the Contract Compliance Committee.

This amendment contributes to the Shared Vision 2025 outcome of a Healthy Community by that uninsured residents living in the southern region of San Mateo County will be screened, enrolled, and retained in various health coverage programs. Maximizing enrollment in available health coverage programs strengthens the county's ability to provide residents' access to healthcare. Over the next two fiscal years, it is anticipated that contractor will enroll at least 2,000 children and adults.

PERFORMANCE MEASURE(S):

Measure	FY 2015-16 Projected	FY 2016-17 Projected
Number of children and adults enrolled by Contractor	1,000	1,000

FISCAL IMPACT:

The term of this agreement is January 1, 2014, through December 31, 2017. The amount of the agreement is not to exceed \$287,058. Agreement costs of \$26,326 were included in the HCU FY 2013-14 Adopted Budget, \$102,652 in FY 2014-15 Adopted Budget, and \$70,303 in the FY 2015-16 Adopted Budget. Similar arrangements will be made for future budget years.

The cost of the agreement is largely covered by contributions from the First 5 San Mateo County, Peninsula and Sequoia Healthcare Districts, the CHI Trust Fund, DHCS SB 18 grant allocation, federal reimbursements from the Medi-Cal Administrative

Activities program and the County General Fund. The net county cost for this agreement for FY 2015-16 is \$14,764.