COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Information Services

Date: January 8, 2014
Board Meeting Date: February 11, 2014
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Jon Walton, CIO/Director, Information Services Department

Subject: Master Services Agreements Resolution with Eligible Vendors

RECOMMENDATION:
Adopt a Resolution authorizing the Chief Information Officer or his designee to execute agreements with each vendor listed in Attachment A to provide information technology services for the term of February 11, 2014 through February 10, 2017, for an aggregate amount to not to exceed $25,000,000.

BACKGROUND:
Starting in November of 2006, Information Services Department (ISD) working with Procurement has issued RFP #1172, #ISD1800 and #ISD1821 every three years to select three cabling vendors for providing the County with cabling assistance on capital and small project-based wiring infrastructure jobs within the County under a master contract. This program has proven to be very successful resulting in a decrease in staff time for processing contracts, faster response to departmental requests for service and a level of standardization within the physical infrastructure.

Building on the success of that program, ISD released RFP #1825 in November 2013 to pre-qualify a variety of select technology vendors for a broad spectrum of IT project-based needs. Quality of work, subject matter expertise, available labor support, proven large and small project experience, and experience with providing services to government agencies were some of the criteria used in the evaluation process.

DISCUSSION:
With your Board's approval, ISD would like to select from pre-approved vendors for a variety of IT project needs. Using this proven method, ISD would have the option of contracting from the qualified vendors for a specific technology or group of technologies. This would allow ISD to choose a vendor from Attachment A without having to use the Request for Proposal process or submitting a sole source justification for each agreement and would authorize the Chief Information Officer or his designee to sign

agreements over $100,000 and in aggregate up to an amount not to exceed $25,000,000, thereby saving the County time and money by operating more efficiently. The vendors for any given technology or group of technologies would bid per occurrence on any project opportunity. The recommended vendors from Attachment A are compliant with the County's Equal Benefits and Jury Compliance ordinances and will submit their quotes for future projects. ISD will execute all agreements using the County's standard templates and will seek County Counsel review on all agreements over $100,000.

County Counsel has reviewed and approved the Resolution as to form.

Approval of this Resolution contributes to the Shared Vision 2025 outcome of a Collaborative Community by permitting the use of IT services in an expeditious manner and will help customers meet their goals on-time and on budget.

PERFORMANCE MEASURE(S):

Measure	FY 2012-13 Actual	FY 2013-14 Projected
Percent of medium and large IT projects that are completed on time	81%	90%

FISCAL IMPACT:

The total obligation for this action is not to exceed $25,000,000. Total expenditures across all agreements will be monitored and managed by ISD fiscal staff. Funding for IT services will come from departmental appropriations for projects and costs will be charged to the appropriate department through the ISD work authorization process. Countywide projects will be funded through the Measure A, ITSP and/or Non-departmental project funding sources. There is no obligation on the part of the County to purchase any amount of services as a result of this action.

Request for Proposals – Matrix

1	Where was the RFP advertised?	San Mateo County Times
2	In addition to any advertisement, list others to whom the RFP announcement was sent:	See attached
3	State the total number of RFP's sent to prospective proposers:	79
4	How many proposals did you receive?	38
5	List in alphabetical order the names of the proposers (or finalists, if applicable) and the location:	See below, Eligible Vendors Attachment A

Vendors to whom the RFP announcement was sent:

21 Tech	Genuent IT Staffing
Absolute	Go-Evolve
Access Communications	Gov Place
ACE Technologies	Go-Planet
Acionyx	IDM Computer Solutions, Inc.
Acquia, INC	Integrity Technology
Adobe	Keifer Consulting
Akamai	KnowledgeLake, Inc.
Amadeus Consulting	KWizCom
Arup	Latitude Geographics
ASG (Allen Systems Group)	Loqate
Attachmate	Mainline Information Systems
Aurora Enterprises	Maintech
Axsium Group	Metalogix
Ayearon	Micro Focus
BCS	Microsoft
BMC Software	MircoSoft Sharepoint Deployment Planning Services
Bottomline Technologies	Mitel
CA Inc.	Murphy McKay & Associates
Cambria Solutions, Inc.	Novell
Capita Technologies, Inc.	ParkPlace Technologies
CDW-G	PCMall Gov
Channel Perfomance	Pictometry
Cirra Scale	Planet Technologies
CJIS Group	Protec
Colligo	Quest
CompuCom	ShareSquared
Condusiv Technologies	Sierra Systems, Inc
Continuant	Signature Technology Group
CORE Power	Software AG
Cxtec	SoftwareOne
Eaton & Associates	Sonasoft
EMC Consulting	Stromasys
Enghouse Interactive	Tempsys (Wireless Temp Monitoring)
ESRI	The Software Revolution, Inc. (TSRI)
ExtraTeam IT Consulting Group.	The Ultimate Software Group, Inc.
Fishnet Security	The Workstation Group, Ltd.
FrontRange Solutions USA, Inc.	Tiburon Technologies
GC Micro	VOX Network Solutions
	Webyog

Eligible Vendors   Attachment A

Group 1- Strategic Planning
Group 2- Infrastructure
Group 3- IT Security
Group 4- Software, Applications, Database development and integration
Group 5- Customer Service
Group 6- Online Content and Collaboration and Electronic Content Management (ECM)
Group 7- GIS
Group 8- Business Intelligence, Data Analysis, Big Data and Enterprise Service

21Tech- 1,2,3,4,5,6,7,8	Infoguard- 3
314- 1,2,3,4,,5,6,7,8	ITRF Consulting- 1,2,3
Access Data Group- 3	Jimenez Consulting Solutions-1,2,5
Alcor- 4,5,6,	L.R. Kimball (CDI)- 1,2,3,7
Athena Advanced Networks-2	Michael Baker Jr (RBF)- 7
Aurora- 3	NEC- 1,3,4,5,6,8
Avasant- 1,5	Neumeric Technologies-1,2,3,4,6,7,8
Axsium- 4	Nexus-1,2
BCS Systems- 6	Novacoast- 1,2,3,4,5,6,7,8
CDW Government- 2,3,5,6,8	Planet Technologies- 1,2,3,4,5
Communication Strategies- 1,2,5	Presidio Networked Solutions- 2,3,5,6,8
Convergent Computing- 1,2,3,4,5,6,8	Protec- 2
Dell Secureworks- 3	Psomas- 7
DG Consulting- 1	Sierra Systems- 1,4,6,8
Eaton- 1,2,3,4,5,6	Solutions 3- 1,5,6,8
ESRI- 7	Signature Technology Group (STG)- 2,3
Estuate Inc.- 4,5,7,8	Tiger Spike- 2,4,6
Extrateam- 2,3	VOX- 2
Farallon Geographics- 7	
HLN Consulting- 1,4	

ISD Projects – FY 13-14 and 14-15

Active Directory & Identity Management for O365
Ag Weights Measure - The Daily system - Support invoice and payment processing
ATKS Advanced Scheduler
CJI Implementation Project
CJIS Stabilization
CommVault DR Project
Core Agencies Services Support
Data Center Alternatives
DOH - Harbor Building A Moves and Remodel
Fair Oaks Health Center
Fire View Implementation
Health System Win 7 Upgrade
HR PC Refresh
HSA - South San Francisco 1st Floor Redesign
HSA New PC Deployment 2013-14
HSA PC Deployment FY13/14
HSA SDR - Syntellect Upgrade & QMatic Middlefield (Pilot)
HSA Windows 7 Office 2010 Upgrade
IMPC Civil Service Security for Managers
IMPC Eform Pilot
Information Technology Strategic Plan
ISD - Accounting System Revision
ISD Billing System/Invoice Redesign
ISD PC Implementation/Rollout
IT Business Continuity Plan
Mobile Access
Network Upgrade Project
O365 - Groupwise to Exchange Migration
O365 Lync
O365 Sharepoint Infrastructure
Open Government/Open Data Project
P2000/Cardkey Upgrade
P25 Radio Communications Migration (SMIRC)
PC Surplus Program
PCMS - probation Case Management System
Probation New System Deployment
ProLaw Implementation
Property Tax System Requirements Gathering and RFI
Public Health PC Rollout FY 2013-2014
Public WiFi

QMatic 92nd DC
QMatic Bldg B
QMatic EPA
QMatic SSF
Radio as a Service
Server/Storage/Backup Consolidation
Service Management System
Sharepoint Implementation: Part I
Sharepoint Phase II: CountyWide Migration and Implementation
SMMC EHR Remote Provider Access
SMMC Incident Reporting E-Form
SMMC Wireless 11n Wireless Deployment
VDI Infrastructure Buildout
Voice System Upgrade/Replacement
Website Upgrade
Workday Implementation