



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: May 14, 2013
Board Meeting Date: June 18, 2013
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Jean S. Fraser, Chief, Health System
Susan Ehrlich, MD, MPP, Chief Executive Officer, San Mateo Medical Center

Subject: Agreement with Michael Aratow, MD

RECOMMENDATION:

Adopt a Resolution authorizing an agreement with Michael Aratow, MD to provide Chief Medical Information Officer services for the term of July 1, 2013 through June 30, 2014, in an amount not to exceed \$217,160.

BACKGROUND:

To ensure effective information technology (IT) decision-making, in 2007 the San Mateo Medical Center (SMMC) developed a long range Information Technology Strategic Plan (ITSP). Following the recommendation of the ITSP to add a Chief Medical Information Officer (CMIO) to provide critical physician input in IT decisions, the SMMC Executive Management Team (EMT) and the Information Services Department (ISD) selected Dr. Michael Aratow to serve as the CMIO. Since assuming the role of CMIO, Dr. Aratow has provided physician IT leadership at SMMC by serving as the primary clinician stakeholder in clinical IT projects, including selection and implementation of an Electronic Ambulatory Medical Record (EAMR) and the Inpatient Electronic Medical Record (Sorion).

DISCUSSION:

Dr. Aratow continues to demonstrate a unique ability to balance the perspective of IT professionals with a clinician's perspective, resulting in significant progress in the area of clinical application, development and acceptance. In addition, the role of CMIO has proven to be critical as the Health System positions itself to meet the changes required by the Federal Health Architecture to assure seamless interchange of health data.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The agreement and Resolution have been reviewed and approved by County Counsel as to form. The Contractor meets insurance certification requirements.

SMMC also requests that your Board authorize the Chief of the Health System or designee to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

The contractor has assured compliance with the County's Contractor Employee Jury Service Ordinance, as well as all other contract provisions that are required by County ordinance and administrative memoranda, including but not limited to insurance, hold harmless, non-discrimination and equal benefits.

This agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by ensuring effective planning and preparation is done in support of Health Information Technology projects. It is anticipated that 85% of medium and large IT projects will be completed on time.

PERFORMANCE MEASURE(S):

Measure	FY 2012-13 Estimated	FY 2013-14 Projected
Percent of medium and large IT projects completed on time	85%	85%

FISCAL IMPACT:

The term of this agreement is July 1, 2013 through June 30, 2014. The maximum fiscal obligation is \$217,160 and is included in the SMMC FY 2013-14 Recommended Budget. The payment provisions of the agreement are different from the prior agreement because of a change in term and payment structure. This agreement reflects a 5% increase in the hourly rate; however, the term has been reduced to one year. The prior agreement was a two year agreement.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not fully meet the costs of care are covered by the County General Fund contribution to SMMC, and are within the existing annual appropriation.