



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
County Manager



Date: October 28, 2013

Board Meeting Date: November 5, 2013

Special Notice / Hearing: None

Vote Required: Majority

To: Honorable Board of Supervisors

From: John L. Maltbie, County Manager

Subject: Amendment to Agreement with Political Solutions, LLC

RECOMMENDATION:

Adopt a Resolution authorizing an amendment to the agreement with Political Solutions, LLC to enter into a subcontract agreement with Aprea & Micheli, Inc. to provide tax issue advocacy services, and increasing the amount by \$50,000 to an amount not to exceed \$207,500.

BACKGROUND:

Since May 2009, the County has contracted with Political Solutions, LLC for state advocacy services. Since then, your Board has renewed the County's contract with Political Solutions, LLC on an annual basis.

DISCUSSION:

Political Solutions, LLC has successfully served as the County's state legislative advocacy firm for over four years working on a variety of issues of importance to the County. The County is now in need of specialized tax issue lobbying services and has requested that Political Solutions, LLC enter into a subcontract with Aprea & Micheli, Inc., a firm specializing in state and local tax issues. Aprea & Micheli, Inc. will work collaboratively with Political Solutions, LLC to provide legislative advocacy and consulting services to the County for a pending appeal at the State Board of Equalization. The engagement period will run from August 1, 2013 through December 20, 2013. Compensation will be based on a monthly fixed retainer not to exceed \$50,000, or \$9,500 per month.

County Counsel has reviewed the Resolution and Amendment as to form.

Approval of this Resolution contributes to the Shared Vision 2025 of a Collaborative Community by ensuring that the interests of the residents of San Mateo County are effectively represented in the State capitol.

PERFORMANCE MEASURE(S):

Measure	FY 2012-13 Actual	FY 2013-14 Projected
Federal/State Measures analyzed and acted on	57	100

FISCAL IMPACT:

\$50,000 in one-time non-departmental funding.