



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: May 22, 2015
Board Meeting Date: August 4, 2015
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise Rogers, Chief, Health System
Susan Ehrlich, MD, MPP, Chief Executive Officer, San Mateo Medical Center

Subject: Agreement with Johnson Controls, Inc. for a video security monitoring system at San Mateo Medical Center

RECOMMENDATION:

Resolution authorizing an agreement with Johnson Controls, Inc. for installation and purchase of a new video security monitoring system at San Mateo Medical Center for the term of March 1, 2015, through October 31, 2015, in an amount not to exceed \$586,000.

BACKGROUND:

In December 2014, members of the San Mateo Medical Center hospital security staff and a team from Johnson Controls, Inc. met at SMMC to conduct an assessment of SMMC's current video security system. SMMC's current video security system, which was maintained by Johnson Controls, is over 15 years old and uses outdated equipment, most notably the Microsoft Windows XP operating system. Because Microsoft no longer supports Windows XP as of April 2014, SMMC is vulnerable if the software should fail.

DISCUSSION:

San Mateo Medical Center (SMMC's) assessment determined that the number of cameras was insufficient and existing cameras did not provide 360-degree coverage, leaving some critical areas without video monitoring. The proposed new system will provide expanded coverage address these gaps in video monitoring.

In addition to upgrading the outdated equipment and expanding camera coverage, the new system also has the capability to retain up to 90 days of video capture, compared to the current system that automatically overwrites video after 5 days.

Johnson Controls, Inc. (Johnson Controls) was chosen for this replacement project because of their years of experience in installing and maintaining security systems throughout the County, including at SMMC. In addition, Johnson Controls is a member of SMMC's Group Purchasing Organization, MedAssets. Board Resolution 071231 (dated January 25, 2011) waived the Request for Proposals (RFP) process for MedAssets vendors because MedAssets ensures competitive pricing by conducting its own RFPs for maximum savings.

Given the security concerns and the outdated equipment issue described above, the County Procurement Department issued an emergency purchase order so that work could begin immediately. In addition, this agreement is being sent to your Board for approval at the earliest possible date.

The Resolution contains the County's standard provisions allowing amendment of the County fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement and Resolution have been reviewed and approved by County Counsel as to form.

This agreement contributes to the Shared Vision 2025 of a Healthy community by ensuring a safe environment for SMMC's patients and employees. It is anticipated that the new security system will result in an increase of 85 days in retention of recorded video.

PERFORMANCE MEASURE:

Measure	FY 2014-15 Actual	FY 2015-16 Projected
Increase in days of recorded video retained	5 days	90 days

FISCAL IMPACT:

The term of the agreement is March 1, 2015, through October 31, 2015, in an amount not to exceed \$586,000. Funds in the amount of \$345,000 have been included in the SMMC FY 2014-15 Adopted Budget, and funds in the amount of \$241,000 will be included in the SMMC FY 2015-16 Adopted Budget.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medical indigent or to those covered by programs that do not fully meet the costs of care are covered by the County General Fund contribution to SMMC, and are within the existing annual appropriation.