



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: July 9, 2015
Board Meeting Date: August 4, 2015
Special Notice / Hearing: None
Vote Required: 4/5ths

To: Honorable Board of Supervisors

From: Louise Rogers, Chief, Health System
Srija Srinivasan, Director of Family Health Services and Health Coverage Unit

Subject: Agreement between the California Department of Health Care Services and the Health Coverage Unit for Medi-Cal Outreach Activities

RECOMMENDATION:

Resolution authorizing an agreement with the California Department of Health Care Services to provide Medi-Cal renewal outreach activities for the term of January 1, 2015 through December 31, 2016, in an amount not to exceed \$111,841.

BACKGROUND:

Recently, California Senate Bill 18 was enacted to support increased community-based support to Medi-Cal clients, to help them retain their coverage. The Department of Health Care Services allocated an \$111,841 grant to San Mateo County to work with community based organizations to support Medi-Cal retention. Due to the Health Coverage Unit's work with an existing network of community based organization partners, the Human Services Agency asked Health Coverage Unit to provide Medi-Cal renewal outreach activities through Health Coverage Unit's contracted community based organization network.

DISCUSSION:

This agreement enables Health Coverage Unit (HCU) to receive the State funding and contract with community based organization (CBO) partners to perform community-based Medi-Cal renewal assistance. HCU staff selected four existing contractors to participate in the Medi-Cal renewal assistance efforts based on (1) contractors' expertise and performance in assisting clients retain their Medi-Cal coverage; and (2) contractors' roles in complementing the work of Human Services Agency and HCU staff. The selected contractors include Ravenswood Family Health Center, Cabrillo Unified School District, Redwood City School District, and Healthways. These contractors will each receive \$22,500 to support activities through December 31, 2016. The grant deliverables include contacting Medi-Cal beneficiaries who are due for renewal and

referred by the Human Services Agency, disseminating renewal outreach flyers to their targeted communities, and providing Medi-Cal renewal application assistance. In addition, HCU staff selected the Legal Aid Society of San Mateo County (Legal Aid) to receive \$10,657 under this grant to provide individual technical assistance to Medi-Cal clients experiencing difficulties with the renewal process. Legal Aid will conduct trainings for the county's Certified Enrollment Counselors (CECs) regarding issues that Medi-Cal clients are encountering with the renewal process. Legal Aid has deep expertise on Medi-Cal and other health coverage issues at the local and State levels and is uniquely positioned to provide the desired technical assistance and training services.

Legal Aid was selected because of the key role it has played at the local and State level. Legal Aid's role has required it to keep up with the complex laws and regulations of the Medi-Cal program, particularly with the advent of the Affordable Care Act (ACA). In 2013, HCU contracted with Legal Aid to conduct targeted and technical assistance to the county's low-income and immigrant communities regarding the various health coverage program offerings through the ACA. HCU's close partner, the Health Plan of San Mateo, also contracts with Legal Aid due to its unique expertise. Since Legal Aid is already established throughout the county as a trusted resource for clients needing technical assistance with their health coverage, HCU has asked Legal Aid to participate as a community partner in this State grant allocation focusing on Medi-Cal retention.

This agreement is late because DHCS was delayed in releasing its requirements.

The resolution contains the County's standard provisions allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement and resolution have been reviewed and approved by County Counsel as to form. This agreement is late due to delays at the State level in distributing grants to local agencies.

Approval of this agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by conducting activities to assist clients in keeping their Medi-Cal coverage. It is anticipated that at least 300 individuals will be provided with Medi-Cal renewal assistance under this agreement.

PERFORMANCE MEASURE(S):

Measure	FY 2015-16 Estimated	FY 2016-17 Projected
Number of Individuals assisted with Medi-Cal renewal assistance	200	100

FISCAL IMPACT:

The term of the agreement is January 1, 2015 through December 31, 2016. The amount of the agreement is not to exceed \$111,841. There is no net county cost associated with this agreement, since the County is the recipient. Appropriation of

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\$27,960 was included in the HCU FY 14-15 Adopted Budget, \$55,921 in the HCU FY 15-16 Adopted Budget, and \$27,960 in the HCU FY 16-17 Recommended Budget.