



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
County Manager



Date: April 16, 2014

Board Meeting Date: May 6, 2014

Special Notice / Hearing: None

Vote Required: Majority

To: Honorable Board of Supervisors

From: John L. Maltbie, County Manager

Subject: Agreements for State Advocacy Services

RECOMMENDATION:

Adopt a Resolution authorizing the County Manager to:

- A) Execute an agreement with Gonzales, Quintana & Hunter, LLC for state advocacy services for the term of May 1, 2014 through December 31, 2015, in an amount not to exceed \$80,000; and
- B) Execute an agreement with Political Solutions, LLC for state advocacy services for the term of May 1, 2014 through December 31, 2015, in an amount not to exceed \$80,000.

BACKGROUND:

The political advocacy firms of Gonzales, Quintana & Hunter, LLC and Political Solutions, LLC have successfully served, on an interim basis, as the County's advocacy firms since January 2014.

In February 2014, the County issued a widely distributed Request for Proposals (RFP) for its state advocacy services. A committee of members of your Board and key County staff conducted interviews recommending that the County continue to contract with Gonzales, Quintana & Hunter, LLC and Political Solutions, LLC for state lobbying services.

DISCUSSION:

Gonzales, Quintana & Hunter will represent the County in the areas of elections, land use, local government, public safety, tax and finance, and transportation. Political Solutions will represent the County in the areas of education, environment, health and hospitals, social services, and child support.

County Counsel has reviewed and approved the Resolutions and Agreements as to form.

Approval of these Agreements contributes to the Shared Vision 2025 of a Collaborative Community by ensuring that the interests of the residents of San Mateo County are effectively represented in the State capitol.

PERFORMANCE MEASURE(S):

Measure	FY 2012-13 Actual	FY 2013-14 Projected
Federal/State Measures analyzed and acted on	57	100

FISCAL IMPACT:

The total cost to the County for the remainder of FY 2013-14 will be \$27,000. Funding for the remainder of the fiscal year was included the FY 2013-14 Adopted Budget. Funding for FY 2014-15 and FY 2015-16 will be included in future budgets.