

# AMENDMENT FOUR

## TO THE AGREEMENT BETWEEN THE COUNTY OF SAN MATEO AND PALANTIR TECHNOLOGIES, INC.

THIS **FOURTH AMENDMENT** TO THE AGREEMENT, entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2016, by and between the COUNTY OF SAN MATEO, hereinafter called "County," and PALANTIR TECHNOLOGIES, INC., hereinafter called "Contractor";

### **WITNESSETH:**

**WHEREAS**, pursuant to Government Code Section 31000, County may contract with independent contractors for the furnishing of such services to or for County or any Department thereof;

**WHEREAS**, on January 7, 2014, the parties entered into an Agreement (Resolution No. 072972) for support and maintenance services for the Enterprise software, an Intelligence Management System; and

**WHEREAS**, on June 17, 2014, Amendment One (Resolution No. 073250) to the Agreement was approved for the purpose of adding four (4) Core licenses including support and maintenance services, increasing the amount of the contract by \$500,000 to \$632,034.08; and

**WHEREAS**, on April 14, 2015, Amendment Two (Resolution No. 073749) to the Agreement was approved to include the integration of data sets from local law enforcement agencies, extend the support and maintenance services one year to December 31, 2015, increasing the amount of the contract by \$132,034.08 to \$764,068.16; and

**WHEREAS**, on December 15, 2015, Amendment Three (Resolution No. 074287) to the Agreement was approved to extend the term of support and maintenance services one year to December 31, 2016, increasing the amount of the contract by \$176,045.44 to \$940,113.60; and

**WHEREAS**, the parties wish to make further modifications to the Agreement to extend the term of support and maintenance services one year to December 31, 2017, increasing the amount of the contract by \$176,045.44 to \$1,116,159.04.

### **NOW, THEREFORE, IT IS HEREBY AGREED BY THE PARTIES HERETO AS FOLLOWS:**

1. Section 1, Exhibit and Attachments, of the Agreement is hereby deleted in its entirety and replaced with the following:

#### **1. EXHIBITS AND ATTACHMENTS**

The following exhibits and attachments are attached to this Agreement and incorporated into this Agreement by this reference:

Exhibit A - Services

Exhibit A-1 - Core Expansion/Dataset Integration (Revised March 2015)

Exhibit B - Payments and Rates (**Revised December 2016**)

Attachment I - § 504 Compliance

2. Section 3, Payments, of the Agreement is hereby deleted in its entirety and replaced with the following:

3. PAYMENTS

- In consideration of the services provided by Contractor in accordance with all terms, conditions, and specifications set forth herein and in Exhibit A and Exhibit A-1, County shall make payment to Contractor based on the rates and in the manner specified in Exhibit B. In no event shall County's total fiscal obligation under this Agreement exceed **ONE MILLION ONE HUNDRED SIXTEEN THOUSAND ONE HUNDRED FIFTY-NINE DOLLARS AND FOUR CENTS (\$1,116,159.04)**.

- In the event that the County makes any advance payments, Contractor agrees to refund any amounts in excess of the amount owed by the County at the time of contract termination or expiration. Contractor is not entitled to payment for work not performed as required by this agreement.

3. Section 4, Term and Termination, of the Agreement is hereby deleted in its entirety and replaced with the following:

4. TERM AND TERMINATION

- Subject to compliance with all terms and conditions, the term of this Agreement shall be from January 1, 2014 through **December 31, 2017**.

- This Agreement may be terminated by Contractor, the Sheriff, or the Sheriff's designee at any time without a requirement of good cause upon thirty (30) days' written notice to the other party. In addition, Contractor may terminate this Agreement immediately upon written notice to the County in the event of any material breach by County of any term, condition, or provision of this Agreement and failure to remedy the breach within ten (10) calendar days following written notice of such breach from Contractor.

- In the event of termination, all finished or unfinished documents, data, studies, maps, photographs, reports, and materials (hereafter referred to as materials) prepared by Contractor under this Agreement shall become the property of County and shall be promptly delivered to County. Upon termination, Contractor may make and retain a copy of such materials. Subject to availability of funding, Contractor shall be entitled to receive payment for work/services provided prior to termination of the Agreement. Such payment shall be that portion of the full payment which is determined by comparing the work/services completed to the work/services required by the Agreement.

4. Exhibit B, Payments and Rates (Revised December 2015)", to the Agreement is hereby deleted in its entirety and replaced with "Exhibit B - Payments and Rates (Revised December 2016)", attached hereto and incorporated herein by reference.
5. All other terms and conditions of the Agreement dated January 7, 2014, and Amendments dated June 17, 2014, April 14, 2015, and December 15, 2015, not otherwise in conflict with this Amendment shall remain in full force and effect.

**IN WITNESS WHEREOF**, the parties hereto, by their duly authorized representatives, have affixed their hands

**COUNTY OF SAN MATEO**

*A Political Sub-division of the  
State of California*

BY: \_\_\_\_\_  
PRESIDENT, BOARD OF SUPERVISORS

DATE: \_\_\_\_\_

**ATTEST:**

BY: \_\_\_\_\_  
CLERK OF SAID BOARD

**PALANTIR TECHNOLOGIES, INC.**

BY: \_\_\_\_\_  
(SIGNATURE)

\_\_\_\_\_  
Matt Long  
(PRINTED NAME)

DATE: November 16, 2016

(Revised 7/1/13)

## EXHIBIT B - PAYMENTS AND RATES

(REVISED DECEMBER 2016)

### AGREEMENT BETWEEN THE COUNTY OF SAN MATEO AND PALANTIR TECHNOLOGIES, INC.

*In consideration of the services provided by Contractor in Exhibit A and subject to the terms of the Agreement, County shall pay Contractor based on the following fee schedule and terms:*

#### 1. RATES.

Products	Coverage Period	Qty.	Price/Ea.	Total Cost
Support / Maintenance for Gotham Licenses Per Server Core	Jan. 1, 2014 - Dec. 31, 2014	12	\$11,002.84	\$132,034.08
Support / Maintenance for Gotham Licenses Per Server Core	Jan. 1, 2015 - Dec. 31, 2015	12	\$11,002.84	\$132,034.08
Palantir Gotham Perpetual License, per server core. (No additional user licenses required. Includes initial year O&M)	June 1, 2014 - Dec. 31, 2015	4	\$125,000.00	\$500,000.00
Support / Maintenance for Gotham Deployment	Jan. 1, 2016 - Dec. 31, 2016	1	\$176,045.44	\$176,045.44
<b>Support / Maintenance for Gotham Deployment</b>	<b>Jan. 1, 2017 - Dec. 31, 2017</b>	<b>1</b>	<b>\$176,045.44</b>	<b>\$176,045.44</b>
<b>TOTAL:</b>				<b>\$1,116,159.04</b>

#### 2. PAYMENTS.

A. County shall pay Contractor as follows:

- 1.) \$132,034.08 upon receipt of an invoice and full execution of the Agreement for coverage period January 1, 2014 through December 31, 2014;
- 2.) \$132,034.08 upon receipt of an invoice and full execution of the Agreement for coverage period January 1, 2015 through December 31, 2015;
- 3.) \$250,000 upon receipt of an invoice from Contractor and full execution of Amendment One to the Agreement dated January 7, 2014;
- 4.) \$250,000 upon completion and County's acceptance of integration work outlined in Exhibit A-1 Core Expansion/Dataset Integration; and
- 5.) \$176,045.44 upon receipt of an invoice and full execution of the Agreement for coverage period January 1, 2016 through December 31, 2016; and
- 6.) **\$176,045.44 upon receipt of an invoice and full execution of the Agreement for coverage period January 1, 2017 through December 31, 2017.**

B. Any and all payments made pursuant to this Agreement shall be made with RTTAC funds, and are conditional on the County of San Mateo's receipt of HIDTA/NCRIC funds in an amount sufficient to compensate Contractor.

C. It is understood and agreed by both parties that no County funds are encumbered, obligated or spent under this agreement.