## Memorandum of Understanding Between Health Plan of San Mateo And County of San Mateo

This Memorandum of Understanding ("MOU") is entered into effective October 14, 2016, by and between County of San Mateo dba San Mateo County Health System Clinics, ("COUNTY"), and the San Mateo Health Commission, a public corporation dba The Health Plan of San Mateo (hereinafter referred to as "PLAN"). The parties agree as follows:

WHEREAS, the parties have a Medi-Cal Primary Care Physician Medical Services Agreement to provide PLAN members with access to COUNTY's health services; and

WHEREAS, the parties share an interest in having COUNTY participate in PLAN's Clinical Partnerships initiative focused on developing a community of practice to coordinate and integrate services and supports for PLAN members in the most appropriate setting by the most appropriate people; and

WHEREAS, by participating in PLAN's Clinical Partnerships program COUNTY will support the goals of the program, including the development of common expectations for primary care services; the creation of a comprehensive, effective and efficient care coordination model; and the exploration of new payment models; and

WHEREAS, the models, systems and standards developed jointly by PLAN and COUNTY, along with other program participants, will subsequently serve to drive best practices in primary care throughout the San Mateo County community;

NOW, THEREFORE, PLAN and COUNTY hereby agree as follows:

- 1. COUNTY responsibilities:
  - a. Identify five team members to participate in the Clinical Partnerships program, including the following roles:
    - i. Practice Coach, Clinical Lead, Operations Lead, Care Management Lead and Executive Sponsor
  - b. Ensure the participation of team members in the following Clinical Partnership program activities (expected participation rate):
    - i. Initial quarterly all-team meeting (at least three team members)
    - ii. Practice Coach four-day training, Portland, OR (Practice Coach required)
    - iii. Second quarterly all-team meeting (at least three team members)
    - iv. Attendance at national forum, training, or conference on primary care excellence of COUNTY's choice, during or before July 2017(all team members, Executive Sponsor optional)
    - v. Subsequent quarterly all-team meetings, up to four occurrences at PLAN discretion (at least three team members)
    - vi. Monthly Practice Coach calls through Q1 2018 (Practice Coach)

- c. Deliver the following to PLAN
  - i. Submit complete assessment tool after initial quarterly meeting
  - ii. 2017 Reporting metrics by January 31, 2017
- 2. PLAN responsibilities:
  - a. Payments:
    - i. PLAN will make payment of \$25,000 to COUNTY for each quarter (up to six) that COUNTY participates fully, by meeting requirements in section (1), in Clinical Partnership program
    - ii. PLAN will make one-time payment of \$25,000 to COUNTY for participation by Practice Coach in the four-day training referenced in section 1.b.ii
    - iii. PLAN will make one-time payment of \$16,000 to COUNTY for team attendance at national event referenced in section 1.b.iv
      - 1. Payment is to be inclusive of all event costs, such as airfare, hotel, food and conference registration
      - 2. Payment amount is contingent upon four team members participating, if four team members cannot participate then COUNTY will receive \$4,000 for each member participating

14, 2016. For Contractor: HEALTH PLAN OF SAN MATEO Date

| Mayor Attman | Contractor Name (please print) **COUNTY OF SAN MATEO** By: President, Board of Supervisors, San Mateo County Date: ATTEST: By: Clerk of Said Board

IN WITNESS WHEREOF, PLAN and COUNTY have duly executed this MOU as of October