



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: November 8, 2012
Board Meeting Date: December 11, 2012
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Jean S. Fraser, Chief, Health System
Srija Srinivasan, Director of Strategic Operations, Health System

Subject: Amendment with Social Interest Solutions, Inc.

RECOMMENDATION:

Adopt a Resolution waiving the Request for Proposals process and authorizing an amendment to the agreement with Social Interest Solutions, Inc. to provide maintenance, technical support, and system expansion of the One-e-App program, extending the term through June 30, 2014, and increasing the amount by \$172,812 to \$892,631.

BACKGROUND:

Since 2004 the One-e-App (OeA) system has been used in San Mateo County to help families apply for health coverage programs through the Health System. In July 2006 your Board approved an agreement with Social Interest Solutions (SIS), formerly named The Center to Promote Health Care Access, to maintain OeA as the system used to screen all uninsured adults and children for San Mateo County's health coverage programs. In July 2007 your Board approved a three-year agreement with SIS to continue to provide maintenance, technical support, and expansion of the OeA system. Subsequently, contract amendments were executed by your Board to implement OeA enhancements which included unifying the County's indigent healthcare programs under Access and Care for Everyone (ACE) and the transfer of ACE administration to the Health Plan of San Mateo. These enhancements provided a more seamless health coverage application process for clients and more effective tracking for the Health System.

DISCUSSION:

This amendment with SIS extends the term by one year, through June 30, 2014. The terms are unchanged from the current agreement, and include ongoing OeA system maintenance to enable the County to use OeA as the system of record for its locally funded health coverage programs ACE, Medicaid Coverage Expansion (MCE) and

Healthy Kids (HK), and to facilitate screening and enrollment into all available health coverage programs. The contract requirements include providing technical support services to OeA users, dedicating a project manager to coordinate related projects and activities, and maintaining the OeA database and servers.

The Health System expects to issue a Request for Proposals (RFP) for a successor local eligibility system in 2013 to adapt to the changed local role prompted by the implementation of the federal health reform law in California. It's anticipated an agreement will be executed by January 1, 2014.

The Health System also requests that your Board authorize the Chief of the Health System or designee to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate) and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

This amendment and Resolution has been reviewed and approved by County Counsel as to form.

The contractor has assured compliance with the County's Contractor Employee Jury Service Ordinance, as well as all other contract provisions that are required by County ordinance and administrative memoranda, including but not limited to insurance, hold harmless, non-discrimination and equal benefits.

Approval of the Amendment contributes to the Shared Vision 2025 outcome of a Healthy Community by ensuring that the One-e-App application system is maintained and allowing the Health System to promote access to basic health care services. It is anticipated that 36,600 adults will be enrolled into ACE.

PERFORMANCE MEASURE(S):

Measure	FY 2011-12 Actual	FY 2012-13 Projected
Number of Adults enrolled in ACE	36,457	36,600

FISCAL IMPACT:

The term of the agreement is July 1, 2010 through June 30, 2014, for a maximum obligation of \$892,631. The cost is shared by the Health Coverage Unit, Human Services Agency (HSA) and the San Mateo Medical Center (SMMC). The cost of this amendment is \$172,812, of which \$86,406 is Net County Cost. The balance is funded by Medi-Cal Administrative Activities. Similar arrangements for subsequent years will be included in each budget. The payment provisions and levels of service in this contract are essentially the same as the prior contract.