



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: September 20, 2012
Board Meeting Date: November 6, 2012
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Jean S. Fraser, Chief, Health System
Susan Ehrlich, MD, MPP, Chief Executive Officer, San Mateo Medical Center

Subject: Agreement with Scott Oesterling, MD

RECOMMENDATION:

Adopt a Resolution authorizing an agreement with Scott Oesterling, MD to provide obstetrics and gynecology services for the term of January 1, 2013 through December 31, 2014, in the amount of \$4,787,648.

BACKGROUND:

The group represented by Scott Oesterling, MD has a long history of providing obstetrics and gynecology services to San Mateo Medical Center (SMMC). In particular, these disciplines serve as the basis for routine evaluation and treatment of pre, intra, and post-partum care (obstetrics) and the evaluation, diagnosis, treatment, and monitoring of uterine, ovarian, endometrial, and vaginal disease (gynecology).

DISCUSSION:

SMMC has a continuous need for obstetrics and gynecology services, and Dr. Oesterling's group offers the hospital the benefits of experienced practitioners familiar with the complex nature of the County's patient base. The group of physicians providing services under this agreement is composed of twelve primary providers who deliver over 1,000 newborns per year.

Under this agreement, Dr. Oesterling will also provide annual peer review of charts and documentation of obstetrics and gynecology services for Correctional Health Services at the Maguire and Women's correctional facilities.

SMMC also requests that your Board authorize the Chief of the Health System or designee to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term

and/or services so long as the modified term or services is/are within the current or revised fiscal provisions,

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The agreement and Resolution have been reviewed and approved by County Counsel as to form. The contractor's insurance meets certification requirements.

The contractor has assured compliance with the County's Contractor Employee Jury Service Ordinance, as well as all other contract provisions that are required by County ordinance and administrative memoranda, including but not limited to insurance, hold harmless, non-discrimination and equal benefits.

This agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing access to obstetrics and gynecology services to residents of San Mateo County. It is anticipated that fewer than 15% of all deliveries will be pre-term and fewer than 25% will be cesarean which is an indication of high quality patient care.

PERFORMANCE MEASURE(S):

Measure	FY 2011-12 Actual	FY 2012-13 Projected
Percentage of pre-term deliveries	6%	<10%
Percentage of cesarean deliveries	23%	<25%

FISCAL IMPACT:

The term of this agreement is January 1, 2013 through December 31, 2014. The maximum fiscal obligation is \$4,787,648 which consists of \$4,784,848 in the SMMC Budget and \$2,800 in the Correctional Health Budget. Funds in the amount of \$1,196,212 are included in the SMMC FY 2012-13 Adopted Budget and \$2,392,424 will be included in the SMMC FY 2013-14 Recommended Budget. Funds in the amount of \$700 are included in the Correctional Health FY 2012-13 Recommended Budget and \$1,400 will be included in the Correctional Health FY 2013-14 Recommended Budget. Similar arrangements will be made for future budget years. The payment provisions of the contract are different from the prior contract because Dr. Oesterling's group will now be providing prenatal and gynecological care at outlying clinic facilities. The contract is a 14% increase over the last contract to reflect the expanded scope of work.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not fully meet the costs of care are covered by the County General Fund contribution to SMMC, and are within the existing annual appropriation.