

RESOLUTION NO. _____

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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**RESOLUTION AUTHORIZING AN AMENDMENT TO THE AGREEMENT WITH
CORNERSTONE ONDEMAND TO PROVIDE A COUNTYWIDE LEARNING
MANAGEMENT SYSTEM EXTENDING THE TERM THROUGH OCTOBER 30, 2014,
INCREASING THE AMOUNT BY \$87,456 TO \$1,291,157**

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, a Request for Proposal (RFP) process to provide a countywide learning management system was conducted in November 2005; and

WHEREAS, based on the evaluation of the RFPs submitted, Cornerstone OnDemand, Inc.'s (Cornerstone), proposal was determined to best fulfill the needs of the County for a learning management system; and

WHEREAS, the County executed an agreement with Cornerstone for the term October 30, 2006 through October 31, 2009; and

WHEREAS, this Board of Supervisors approved the execution of a new agreement with Cornerstone for the term October 30, 2009 through October 31, 2012, with two one year options to extend for a total not to exceed amount of \$1,027,730; and

WHEREAS, on September 28, 2010 this Board of Supervisors approved the execution of an amendment with Cornerstone in the amount of \$175,971, for a total not

to exceed amount of \$1,203,701, which included the two one year options to extend, in order to allow community partners to utilize the Learning Management System, beginning with six partners: Foster City, Redwood City, San Mateo, Belmont, Daly City and Brisbane; and

WHEREAS, the County now intends to exercise both of the two one year options to extend, thus extending the Agreement from October 31, 2012 to October 30, 2014;

WHEREAS, the County wishes to add further services to the agreement during the two year extension period including an online course library for County and City/Consortium LMS Administrators, increased e-Learning content purchases, hosting and delivery of such, and the planned implementation of Connect, a collaboration tool within LMS.

WHEREAS, these additional services will increase the not to exceed amount approved by this Board of Supervisors by a total of \$87,456.

WHEREAS, there has been presented to this Board of Supervisors for its consideration and acceptance an Amendment to the Agreement whereby the term is extended two years and the maximum amount of the Agreement is increased by \$87,456, from \$1,203,701 to \$1,291,157, and this Board concurs with such recommendation;

NOW THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the President of this Board is hereby authorized and directed to execute said contract

amendment for and on behalf of the County of San Mateo, and the Clerk of the Board shall attest the President's signature thereto.

BE IT FURTHER RESOLVED that the Board of Supervisors hereby authorizes the Human Resources Director or the Director's designee to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

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