



**COUNTY OF SAN MATEO**  
Inter-Departmental Correspondence  
County Manager



**Date:** February 9, 2017  
**Board Meeting Date:** April 11, 2017  
**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** John L. Maltbie, County Manager

**Subject:** Amendment to the Agreement with Hinderliter, de Llamas & Associates

**RECOMMENDATION:**

Adopt a resolution authorizing an amendment to the agreement with Hinderliter, de Llamas & Associates dated December 13, 2016, incorporating the provisions of California Revenue and Taxation Code Section 7056.

**BACKGROUND AND DISCUSSION:**

On December 13, 2016, the Board adopted Resolution 074932 authorizing the Board President to execute an agreement with Hinderliter, de Llamas & Associates (HdL) for the provision of sales tax auditing and consulting services for the term January 1, 2017 through December 31, 2019 in an amount not to exceed \$800,000. In order to release the County's sales tax and use information to HdL, the State Board of Equalization requires that the mandatory provisions in Section 7056 of the California Revenue and Taxation Code be included in both the Board's Resolution and the Agreement. The purpose of this amendment is to incorporate such provisions into the agreement.

Approval of this amendment contributes to the Shared Vision 2025 outcome of a Collaborative Community by maximizing sales and use tax revenues and ensuring that sound practices are used to project sales and use taxes for budgeting purposes. Sales and use tax revenue is a significant general purpose funding source that can be used at the Board's discretion to provide services that achieve the County's vision.

**PERFORMANCE MEASURE(S)**

Measure	FY 2014-15 Actual	FY 2015-16 Actual
Sales and Use Tax Recoveries	\$1,451,187	\$1,115,285

**FISCAL IMPACT:**

None.