



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Public Works



Date: October 5, 2016
Board Meeting Date: November 1, 2016
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: James C. Porter, Director of Public Works

Subject: Vendor Agreements with Granite Rock and Reed & Graham, Inc., for Asphaltic Road Materials

RECOMMENDATION:

Adopt a resolution:

- A) Authorizing the Purchasing Agent to establish vendor agreements with Granite Rock and Reed & Graham, Inc., for the provision of asphaltic road materials for the term of three years with an option to extend for two one-year terms in an amount not to exceed \$1,500,000 per year; and
- B) Authorizing the Director of Public Works to execute subsequent amendments and minor modifications.

BACKGROUND:

On September 13, 2011, your Board adopted Resolution 071633, which authorized the establishment of vendor agreements with Granite Rock and Reed & Graham, Inc., for the provision of asphaltic road materials.

The County of San Mateo's Ordinance 2.83.050 (f) allows your Board to waive the Request for Proposals (RFP) process in any situation where your Board determines that a formal process would not be in the best interest of the County.

DISCUSSION:

The Department of Public Works Road Maintenance Section (Section) provides routine and emergency road maintenance on approximately 315 miles of maintained roadway. The Section uses temporary treatments to manage the rate of deterioration in the roadway until more effective road treatments can be applied. Without treatments such as crack sealing, pothole repairing, oil and sanding, and asphalt patching, the roads

would deteriorate rapidly and would require costly resurfacing and other surface treatments.

Granite Rock and Reed & Graham, Inc. are the only two vendors on the Peninsula who can supply large quantities of asphaltic materials in the quantities that can meet both the Section's specifications and the timeframe that the Section needs to complete repairs.

In addition, because of the large fluctuations in the cost of the asphaltic materials, Granite Rock or Reed & Graham will not agree to a preset price for volume purchases.

The Section purchases most of its asphaltic materials from Granite Rock, located in Redwood City. The cost of transporting asphaltic materials from Reed & Graham in San Jose is only cost effective when Granite Rock cannot provide these materials in a timely manner.

Staff recommends that your Board find that it is in the County's best interest to waive the Request for Proposals process for these vendor agreements.

County Counsel has reviewed and approved the resolution as to form.

Approval of this action contributes to the Shared Vision 2025 outcome of a Livable Community by providing a cost efficient method for purchasing asphaltic road materials, in an effort to maintain our roads in fair or better condition for the traveling public.

FISCAL IMPACT:

The purchase of asphaltic road materials will be funded by Road Funds. There will be no impact to the General Fund.