

RESOLUTION NO. .

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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**RESOLUTION AUTHORIZING AN AMENDMENT TO THE AGREEMENT WITH
CERNER HEALTH SERVICES, INC. ADDING APPLICATION MANAGED SERVICES
BUT LEAVING UNCHANGED ALL OTHER SERVICES, TERM DATES, AND THE
MAXIMUM FISCAL OBLIGATION AMOUNTS**

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, on September 23, 2003, your Board approved a seven-year agreement with Siemens Health Solutions, USA, Inc. (Siemens) for ongoing support and additional applications at San Mateo Medical Center (SMMC); and

WHEREAS, on May 20, 2008, your Board approved an amendment to extend the term of the agreement to October 1, 2015; and

WHEREAS, on January 10, 2012, your Board approved an amendment to the agreement to extend the term of the agreement to December 31, 2020, for ongoing support and additional applications relating to the implementation of an inpatient electronic health record at SMMC, and given the complexity and long history of the agreement, the January 2012 amendment listed four separate not to exceed amounts for different categories of work under the greatly-expanded agreement, establishing a not to exceed amount for the period of July 1, 2012 through December 31, 2020, of \$23,681,838.81 for most services and a separate maximum amount of \$9,318,161.28 for optional services for the same period; and

WHEREAS, effective February 1, 2015, Siemens was acquired by Cerner

Health Services, Inc. (Cerner), and the agreement between Siemens and the County of San Mateo was assigned to Cerner; and

WHEREAS, in that assignment, Cerner assumed all responsibilities and obligations of Siemens under the agreement; and

WHEREAS, on March 29, 2016, your Board approved an amendment to add ePrescribing services, with a new not to exceed amount of \$23,919,354.17; and

WHEREAS, the agreement has otherwise been subject to many amendments executed at the Health System/SMMC level without otherwise changing the term or maximum amounts; and

WHEREAS, in 2012, when SMMC extended the agreement through 2020, the expanded services included the Soarian inpatient electronic health record system (Soarian) and the accompanying Managed Services support program; and

WHEREAS, Managed Services comprise full technical support for Soarian, including application hosting, and full support for ancillary systems such as Inpatient Pharmacy; and

WHEREAS, in February 2015, Cerner introduced an enhanced Managed Services program known as Application Managed Services (AMS) and is currently migrating all customers to the program; and

WHEREAS, the parties now wish to enter into an amendment by which SMMC will transition from Managed Services to Cerner's AMS program without otherwise changing the term or cost of the agreement; and

WHEREAS, this Board has been presented with a form of such amendment, has examined and approved it as to both form and content, and desires to enter into it.

NOW THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the President of this Board of Supervisors be and is hereby authorized and directed to execute said amendment for and on behalf of the County of San Mateo, and the Clerk of the Board shall attest the President's signature hereto.

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