



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: February 29, 2016
Board Meeting Date: April 12, 2016
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise Rogers, Chief, Health System
Chester J. Kunnappilly, MD, Interim Chief Executive Officer, San Mateo Medical Center

Subject: Agreements with Ravenswood Family Health Center to provide health care services to homeless individuals in San Mateo County

RECOMMENDATION:

Adopt a resolution authorizing two agreements with Ravenswood Family Health Center to:

- A. Provide primary health care for homeless individuals in an amount not to exceed \$186,000; and
- B. Provide dental health care for homeless individuals in an amount not to exceed \$102,000, each for a term of January 1, 2016, through December 31, 2017.

BACKGROUND:

In October 2015, San Mateo Medical Center (SMMC) conducted a Request for Proposals (RFP) for the Health Care for the Homeless/Farmworker Health (HCH/FH) Program. Nine proposals were received and evaluated, and Ravenswood Family Health Center (RFHC) was selected to receive HCH/FH funding to provide primary health care services and dental health care services for the homeless population needing services in the East Palo Alto area, and referral services to improve homeless patient access to SMMC Specialty Services.

DISCUSSION:

Ravenswood Family Health Center (RFHC) was selected to receive funding for both Primary Health Care and Dental Care for the homeless population in the East Palo Alto/Belle Haven neighborhoods. SMMC was awarded an HCH/FH grant from the Bureau of Primary Health Care of the US Department of Health and Human Services. The HCH/FH grant will fund SMMC's ongoing HCH/FH Program, which provides primary medical, dental, and behavioral health care to San Mateo County's homeless

population. SMMC's HCH/FH Program is designed to assist homeless adults, families, and youth with access to and utilization of SMMC's continuum of care and other medical, health and support services. The HCH/FH Program contracts with both County departments and community-based organizations like RFHC to provide this care.

Upon review of the RFP submissions, the HCH/FH Program Co-Applicant Board has selected RFHC due to its proposed quality and volume of services, as well as the benefit to the County's homeless population. These agreements are coming to your Board late due to protracted negotiations with the contractor.

The resolution contains the County's standard provisions allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement and resolution have been reviewed and approved by County Counsel as to form.

Approval of this agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing access to health care services to homeless individuals residing at shelters and to unsheltered homeless individuals residing on the streets of San Mateo County. It is anticipated that a minimum of 800 unduplicated homeless individuals each year will receive health care services through over 2,500 visits from the contractor.

PERFORMANCE MEASURE:

Measure	FY 2015-16 Estimated	FY 2016-17 Projected
Improved health for the homeless through the provision of health care services	800 approximately 32%	800 approximately 32%

FISCAL IMPACT:

The terms of the agreements are January 1, 2016 through December 31, 2017. The amounts of the combined agreements are not to exceed \$288,000. Funds in the amount of \$72,000 are included in the SMMC FY 2015-16 Adopted Budget; funds in the amount of \$144,000 will be included in the SMMC FY 16-17 Recommended Budget. Similar arrangements are made for future years.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care are covered by the County's General Fund contribution to SMMC, and are within the existing annual appropriation.

Request for Proposals – Matrix

1	Where was the RFP advertised?	San Mateo Medical Center Website San Mateo County Procurement Website Public Purchase Website
2	In addition to any advertisement, list others to whom the RFP announcement was sent:	NONE
3	State the total number of RFP's sent to prospective proposers:	NONE
4	How many proposals did you receive?	9
5	List in alphabetical order the names of the proposers and the location:	Samaritan House, San Mateo, CA Puente de la Costa Sur, Pescadero, CA Public Health Policy & Planning, San Mateo, CA InnVision Shelter Network, Menlo Park, CA Legal Aid Society of San Mateo County, Redwood City, CA Ravenswood Family Health Center, E Palo Alto, CA Sonrisas Community Dental Clinic, Half Moon Bay, CA Health Mobile, Santa Clara, CA Community Overcoming Relationship, San Mateo, CA