



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: February 9, 2016
Board Meeting Date: April 12, 2016
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise Rogers, Chief, Health System
Chester J. Kunnappilly, MD Interim Executive Officer, San Mateo Medical Center

Subject: Amendment to agreement with Medware Information Systems, Inc., to provide San Mateo Medical Center with a blood bank information system

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with Medware Information Systems, Inc., to continue providing San Mateo Medical Center with a blood bank information system, increasing the amount by \$62,000 to an amount not to exceed \$393,429, and extending the term through August 31, 2017.

BACKGROUND:

In March 2005, the Information Services Department (ISD) completed a Request for Proposals (RFP) for a blood bank information system on behalf of the San Mateo Medical Center (SMMC). Your Board subsequently approved an agreement with Medware Information Systems, Inc. (Medware), for the term of September 1, 2005 through August 31, 2008, in an amount not to exceed \$231,429.

In September 2008, your Board approved an amendment, which extended the term by three years through August 2011, and increased the amount by \$100,000 to an amount not to exceed \$331,429.

Since September 2011, the ongoing support and maintenance, was purchased through County purchase orders, which paid for services through August 31, 2015 (total: \$103,857.65).

DISCUSSION:

Originally, purchase orders were used as a short term solution for payments to the contractor, with the approval of County Counsel. Per County Counsel, a contract amendment, with enforceable terms and conditions, is now the most appropriate form of

engagement going forward. Therefore, SMMC is requesting that your Board approve an extension of the existing Medware agreement by two years through August 2017, with an associated increase of up to \$62,000, to allow time for SMMC to develop a project plan, issue an RFP, select a vendor, and implement a new system.

ISD has reviewed and approved the IT component of this amendment.

The County's Contract Compliance Committee has approved a waiver request to extend the agreement by an additional two years beyond the current term.

The resolution contains the County's standard provisions allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

The amendment and resolution have been reviewed and approved by County Counsel as to form.

Approval of this amendment contributes to the Shared Vision 2025 outcome of a Healthy Community by providing a computer system automating blood transfusion records. It is anticipated that the system will maintain safety by reducing chances of blood transfusion errors (hemolytic transfusion reactions) 100% of the time.

PERFORMANCE MEASURE:

| Measure | FY 2014-15 Actual | FY 2015-16 Projected |
|--|--------------------------|-----------------------------|
| Maintain safety by reducing chances of blood transfusion errors (hemolytic transfusion reactions). | 100% | 100% |

FISCAL IMPACT:

The term of the revised agreement is September 1, 2005, through August 31, 2017, in an amount not to exceed \$393,429. Funds in the amount of \$31,000 are included in the SMMC FY 2015-16 Adopted Budget. Funds in the amount of \$31,000 are included in the SMMC FY 2016-17 Recommended Budget.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care are covered by the County's General Fund contribution to SMMC, and are within the existing annual appropriation.