

RESOLUTION NO. .

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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**RESOLUTION AUTHORIZING AN AMENDMENT TO THE AGREEMENT WITH EQUI
KNEADS FOR BARN MANAGEMENT SERVICES AT THE HISTORIC FOLGER
STABLE, WUNDERLICH COUNTY PARK, EXTENDING THE TERM THROUGH
APRIL 30, 2015, AND INCREASING THE AMOUNT BY \$81,000 TO AN AMOUNT
NOT TO EXCEED \$180,000**

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, since 1974, the Parks Department has leased a portion of Wunderlich Park in Woodside for the exclusive purpose of operating a commercial horse stable concession; and

WHEREAS, in November 2010, the County entered into a lease concession agreement with Bay Area Equestrian Connection, LLC, (BAEC), for the management and operation of the Folger Stable facility for the term of October 1, 2010 through November 30, 2013 with an option to extend for two additional three year terms; and

WHEREAS, the option for agreement renewal with BAEC was not exercised, creating a need for immediate barn management services for horses being boarded at the stable until the issuance of an RFP and execution of a new concession operator agreement could occur; and

WHEREAS, for the short-term, County Parks entered into Agreement No. 39000-14-D012 with Equi Kneads to provide barn management services at Folger

Stable for the term of December 1, 2013 through March 31, 2014 in the amount of \$39,017.80; and

WHEREAS, the Department waived the RFP process for this agreement due to the immediacy of the termination of the concession agreement with BAEC, the needed support services for horses boarded at the Stable, and there being no other qualified and interested service providers other than Equi Kneads found to meet the December 1, 2013 services need; and

WHEREAS, the Department has amended the Equi Kneads contract with four amendments and seeks a fifth amendment that will increase the amount of the agreement to \$180,000, which needs the Board of Supervisors review and approval; and

WHEREAS, the Department in implementing its Five-Year Strategic Plan, adopted by the Board of Supervisors in April 2013, is examining business best practices and recently issued an RFP for a consultant to develop concession, fee, and other revenue-producing models and assist in the preparation of an RFP for a commercial horse stable concession at Folger Stable; and

WHEREAS, the Parks Director recommends continuing the short-term agreement with Equi Kneads to provide barn management services while developing the long term concession model for the Folger Stable; and

WHEREAS, the Board has considered the recommendation of the Parks

Director to execute Amendment No. 5 to Agreement No. 39000-14-D012 with Equi Kneads for the provision of barn management services at the historic Folger Stable, Wunderlich County Park, extending the term through April 30, 2015, and increasing the amount by \$81,000 to an amount not to exceed \$180,000.

NOW THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the President of this Board of Supervisors shall be, and is hereby authorized to execute Amendment No. 5 to Agreement No. 39000-14-D012 with Equi Kneads for the provision of barn management services at the historic Folger Stable, Wunderlich County Park, extending the term through April 30, 2015, and increasing the amount by \$81,000 to an amount not to exceed \$180,000, and the Clerk of the Board shall attest to the President's signature thereto.

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