



**COUNTY OF SAN MATEO**  
**Inter-Departmental Correspondence**  
Health System



**DATE:** May 24, 2012  
**BOARD MEETING DATE:** June 19, 2012  
**SPECIAL NOTICE/HEARING:** None  
**VOTE REQUIRED:** Majority

**TO:** Honorable Board of Supervisors

**FROM:** Jean S. Fraser, Chief, Health System  
Stephen Kaplan, Director, Behavioral Health & Recovery Services  
Lisa Mancini, Director, Aging and Adult Services

**SUBJECT:** Agreement with the Helios Healthcare, LLC

**RECOMMENDATION:**

Adopt a Resolution authorizing the:

- A) President of the Board to execute an Agreement with Helios Healthcare, LLC for residential rehabilitation and long-term care services for the term July 1, 2012 through June 30, 2015, for a maximum obligation of \$1,098,000; and
- B) Chief of the Health System or designee to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

**BACKGROUND:**

Helios Healthcare, LLC is a provider of mental health services in a locked facility setting. The company provides neurobehavioral, psychosocial rehabilitation, adult residential, community, wellness recovery action planning, and health and wellness programs. Services include behavior modification, skilled nursing, life skills training, recreation and rehabilitation, neurobehavioral support, dementia and Alzheimer's care, behavior intervention, vocational and pre-vocational training, and self-advocacy.

Contractor has provided services for San Mateo County residents since 1988 when they were part of Crestwood Behavioral Health, Inc. Under the B-1 Administrative Memorandum, the selection of providers for long-term locked facility services is exempt from the Request for Proposals requirement.

**DISCUSSION:**

Contractor will provide services to both Behavioral Health and Recovery Services (BHRS) and Aging and Adult Services (AAS) divisions of San Mateo County's Health System. Contractor will provide up to ten (10) beds for BHRS clients who are seriously mentally ill and in need of mental health rehabilitation, treatment and long-term care. Contractor will also provide up to six (6) skilled nursing facility beds for AAS clients who

are probate dementia conservatees and who require a locked long-term treatment setting. Services provided through this Agreement offer an alternative to the use of more costly hospital emergency services, inpatient hospital admissions and correctional facilities.

The Agreement and Resolution have been reviewed and approved by County Counsel. The Contractor meets insurance certification requirements.

The Contractor has assured compliance with the County's Contractor Employee Jury Service Ordinance as well as all other contract provisions that are required by County ordinance and administrative memoranda, including but not limited to insurance, hold harmless, non-discrimination and equal benefits.

This Agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing residential rehabilitation and long-term care for the vulnerable population of adults suffering from serious mental illness. It is anticipated that of the number of clients receiving services, 68% will be maintained at current or lower level of care.

**Performance Measure:**

<b>Measure</b>	<b>FY 2011-12 Estimate</b>	<b>FY 2012-13 Projected</b>
Percentage of clients maintained at current or lower level of care	68%	68%

**FISCAL IMPACT:**

The term of this Agreement is July 1, 2012 through June 30, 2015 and the maximum obligation is \$1,098,000. Of this amount \$579,000 is for BHRS and \$519,000 is for AAS.

Of the maximum amount for BHRS, \$193,000 will be for FY 2012-13 and is funded as follows: 90% or \$173,700 is from sales tax Realignment, and 10% or \$19,300 is Net County Cost. These funds are included in the BHRS FY 2012-13 Recommended Budget.

Of the maximum obligation for AAS, \$173,000 will be for FY 2012-13 and is 100% funded through client reimbursements. There is no Net County Cost. These funds are included in the AAS FY 2012-13 Recommended Budget.

Similar arrangements will be in place for FY 2013-14 and FY 2014-15.