



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: July 7, 2015
Board Meeting Date: January 5, 2016
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise Rogers, Chief, Health System
Srija Srinivasan, Director, Family Health Services and Health Coverage Unit

Subject: First Amendment to Agreement with Cabrillo Unified School District to provide outreach, enrollment and retention services

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with Cabrillo Unified School District to provide outreach, enrollment and retention services for children and adult health coverage programs increasing the amount by \$150,735 to an amount not to exceed \$274,335 and extending the term through December 31, 2017.

BACKGROUND:

Since 2003, the Health System has contracted with community-based organizations (CBOs) to provide outreach and enrollment services for low-income uninsured residents in need of health insurance coverage. In the spring of 2013, the Health System issued a Request for Proposals (RFP) to CBOs interested in providing such services in alignment with changes related to the Affordable Care Act. Cabrillo Unified School District (CUSD) was selected as one of five entities endorsed by the Children's Health Initiative (CHI) Oversight Committee, a Health System advisory body that also is part of the Health Plan of San Mateo's governance structure. Your Board approved the agreement with CUSD in January 2014.

CUSD operates four elementary schools, one middle school, one high school and a continuation school in the coastal region of San Mateo County, serving 3,300 students. Since 2004, the Health System has partnered with CUSD through the CHI/Health Coverage Unit (HCU) to enroll uninsured children and adults into health coverage programs.

DISCUSSION:

CUSD has met its contract objectives and continued to serve as a valuable partner in reaching low-income residents on the Coast. As a result, the Human Services Agency

(HSA) and HCU intend to continue our partnership with CUSD. Additionally, new state legislation (SB 18) now directs supplementary state funding to community-based efforts to assist residents with retaining Medi-Cal coverage. HSA and HCU determined that the existing CBOs identified in the 2013 RFP provided the best infrastructure to direct this new state funding.

Under this agreement, CUSD will perform outreach, enrollment and retention activities targeting uninsured residents living in the coastal region of San Mateo County who are eligible for health care coverage programs. These programs include Medi-Cal, Healthy Kids, Access and Care for Everyone and Covered California health plans. CUSD will continue to oversee staff trained as Certified Enrollment Counselors using the One-e-App and Covered California web-based application processing systems to enroll eligible children and adults into health coverage programs. In order to fulfill the SB 18 responsibilities described above, CUSD will also contact Medi-Cal beneficiaries who are due for renewal, disseminate renewal outreach flyers and provide Medi-Cal renewal application assistance.

The amendment and resolution have been reviewed and approved by County Counsel as to form. The amendment has received a waiver for a four year contract from the Contract Compliance Committee.

This amendment contributes to the Shared Vision 2025 outcome of a Healthy Community by ensuring that eligible residents living in the coastal region of San Mateo County will be screened, enrolled, and retained in various health coverage programs. Maximizing enrollment in available health coverage programs strengthens the county's ability to provide residents' access to healthcare. It is anticipated that contractor will enroll 1,000 children and adults.

PERFORMANCE MEASURE(S):

Measure	FY 2015-16 Estimated	FY 2016-17 Projected
Number of children and adults enrolled in health coverage programs by CUSD	1000	1000

FISCAL IMPACT:

The term of this amended agreement is January 1, 2014, through December 31, 2017. The amount of the amended agreement is not to exceed \$274,335. Agreement costs of \$79,725 are included in the HCU FY 2015-16 Adopted Budget. Similar arrangements will be made for future budget years.

The cost of the agreement is largely covered by contributions from the First 5 San Mateo County, Peninsula and Sequoia Healthcare Districts, the CHI Trust Fund, California Department of Health Care Services SB 18 grant allocation, and federal reimbursements from the Medi-Cal Administrative Activities program. The net county cost for this agreement in FY 2015-16 is \$16,743.