



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Sheriff's Office



Date: October 28, 2015
Board Meeting Date: December 15, 2015
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Greg Munks, Sheriff

Subject: Amendment to the Agreement with Palantir Technologies, Inc.

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with Palantir Technologies, Inc. to extend the support and maintenance of the Northern California Regional Intelligence Center's intelligence management system for the term January 1, 2016 through December 31, 2016, increasing the amount by \$176,045 to \$940,113.

BACKGROUND:

In 2009, the Sheriff's Office, on behalf of the Northern California Regional Intelligence Center (NCRIC), applied for and was awarded the Southern Border/High Intensity Drug Trafficking Area Criminal Narcotics Activity Stemming from the Southern Border of the United States: Facilitating Justice Information Sharing, Collaboration and Problem Solving grant in the amount of \$800,700. Of this amount, \$690,125 was approved for the purchase of a regional intelligence management system for the NCRIC's fifteen (15) county area of responsibility.

In April 2011, the NCRIC issued a Request for Proposals for a regional intelligence management system. Seven (7) vendors submitted proposals and Palantir Technologies, Inc. was the selected vendor. On January 10, 2012, the Board executed an agreement with Palantir Technologies, Inc. for twelve (12) server cores to create the NCRIC's intelligence management system.

On January 7, 2014, the Board executed an agreement (Resolution No. 072972) with Palantir Technologies, Inc. for support and maintenance for the NCRIC's original twelve (12) server cores for the term January 1, 2014 through December 31, 2014, in the amount of \$132,034.08. On June 17, 2014, the Board executed an amendment (Resolution No. 073250) to increase the agreement by \$500,000 to \$632,034.08 for additional server core licenses. On April 14, 2015, the Board executed a second

amendment (Resolution No. 073749) to increase the agreement by \$132,034.08 to \$764,068.16 to extend the support and maintenance to December 31, 2015.

DISCUSSION:

Palantir Technologies, Inc. has provided the NCRIC with licenses to their proprietary, commercial, off-the-shelf software, in object code format, including updates, modifications, patches, upgrades and support services. With such licenses, the NCRIC has been able to deploy a regional intelligence management system that shares, deconflicts and analyzes intelligence data stored in individual law enforcement agencies' disparate systems. Approval of this agreement will allow Palantir Technologies, Inc. to continue to provide support and maintenance for the NCRIC's intelligence management system.

The Sheriff's Office is requesting this Board to accept the amendment to the agreement with Palantir Technologies, Inc. for the support and maintenance of the NCRIC's intelligence management system for a term commencing January 1, 2016 through December 31, 2016, in an amount of \$940,113.60.

The Sheriff's Office is also requesting this Board to authorize the Sheriff or Sheriff's designee to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

County Counsel has reviewed and approved the resolution and amendment as to form.

Approval of the agreement contributes to the Shared Vision 2025 outcome of a Collaborative Community as the NCRIC is a collaborative regional public safety undertaking, which leads to safer communities by improving cooperation and information sharing between agencies.

PERFORMANCE MEASURES:

Measure	*CY 2014 Actual	*CY 2015 Projected
Number of incidents reported by agencies	669	700
Number of incidents escalated to Federal agencies	274	300
Number of processed individual data sets provided by agencies to share	42,000,000	45,000,000
Number of agencies contributing data to the intelligence management system	39	45
Number of agencies searching data on the intelligence management system	108	120

*Calendar Year

FISCAL IMPACT:

The amendment to the agreement extends the term one year to December 31, 2016 and increases the amount not to exceed by \$176,045.44 to \$940,113.60. All costs associated with the NCRIC operation are 100% reimbursable from federal and state funds. There will be no net county cost incurred.