



**COUNTY OF SAN MATEO**  
Inter-Departmental Correspondence  
Health System



**Date:** October 28, 2015  
**Board Meeting Date:** December 15, 2015  
**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Louise Rogers, Chief, Health System  
Stephen Kaplan, Director, Behavioral Health and Recovery Services

**Subject:** Agreement with Edgewood Center for Children and Families for Mental Health Services and Child and Family Treatment Collaborative

**RECOMMENDATION:**

Adopt a resolution authorizing an agreement with Edgewood Center for Children and Families for Mental Health Services, and Child and Family Treatment Collaborative services for the term July 1, 2015 through June 30, 2017, in an amount not to exceed \$3,940,893.

**BACKGROUND:**

Edgewood Center for Children and Families (Edgewood) has provided outpatient mental health services to San Mateo County children and youth since 1996.

Behavioral Health and Recovery Services (BHRS) contracts with individual and agency providers for outpatient managed care mental health services, paid on a fee-for-service basis. To meet its contractual obligation of network adequacy and prompt access for Medicaid beneficiaries, BHRS has historically accepted "any qualified provider" of mental health services. Under the B-1 Administrative Memorandum, mental health contracts with "any qualified" provider are exempt from the Request for Proposals (RFP) process.

In March 2015, BHRS issued an RFP for child abuse treatment services (completely separate from the mental health services mentioned above). Edgewood, submitted a proposal that was subsequently selected for the provision of these services.

**DISCUSSION:**

Edgewood will provide outpatient mental health services under the San Mateo County Mental Health Plan, as well as child abuse treatment services. Edgewood's Child Abuse Treatment program is designed for children who have been sexually or physically

abused and/or exploited/neglected. The contractor will work with the following San Mateo County agencies to provide child abuse treatment services: Human Services Agency's Children and Family Services division, Juvenile Court, and BHRS.

This contract is late due to protracted negotiations with the contractor on rates for services.

The resolution contains the County's standard provision allowing amendments of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement and resolution have been reviewed and approved by County Counsel as to form. This agreement is on the Continuing Resolution.

The agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing mental health services to children and families. It is anticipated that 93% of clients will be maintained at a current or lower level of care.

**PERFORMANCE MEASURE(S):**

Measure	FY 2014-15 Actual	FY 2015-16 Projected
Percentage of clients maintained at current or lower level of care	93% 36 Clients	93% 36 Clients

**FISCAL IMPACT:**

The term of the agreement is July 1, 2015 through June 30, 2017. The amount of the agreement is not to exceed \$3,940,893 for the two-year term. For FY 2015-16, the maximum obligation is 1,968,176 and will be funded as follows: \$875,457 from Medical Federal Financial Participation; \$798,066 from 2011 Realignment for Early Periodic Screening, Diagnosis and Treatment (EPSDT) and Managed Care; \$154,661 from the Human Services Agency; and \$20,276 from Healthy Kids and other insurance. The Net County Cost is \$119,716, which includes the required match for EPSDT. Funds for these services are included in the BHRS FY 2015-16 Adopted Budget. Similar arrangements will be put in place for FY 2016-17 Recommended Budget. The payment provisions and levels of service are essentially the same as the prior agreement.

**Request for Proposal – Matrix**

<b>1</b>	<b>Where was the RFP advertised?</b>	<b>BHRS RFP website San Francisco Examiner</b>
<b>2</b>	<b>In addition to any advertisement, list others to whom the RFP announcement was sent:</b>	<b>BHRS Contractors Association</b>
<b>3</b>	<b>State the total number of RFP's sent to prospective proposers:</b>	<b>None</b>
<b>4</b>	<b>How many proposals did you receive?</b>	<b>One</b>
<b>5</b>	<b>List in alphabetical order the names of the proposers (or finalists, if applicable) and the location:</b>	<b>Edgewood</b>

