



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: October 7, 2015
Board Meeting Date: December 15, 2015
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Louise Rogers, Chief, Health System
Susan Ehrlich, MD, MPP, Chief Executive Officer, San Mateo Medical Center

Subject: Amendment to Agreement with California Advanced Imaging Medical Associates, Inc. to provide radiology and other diagnostic imaging services

RECOMMENDATION:

Adopt a resolution authorizing an amendment to the agreement with California Advanced Imaging Medical Associates, Inc. to provide radiology and other diagnostic imaging services extending the term by six months to June 30, 2016, and increasing the amount by \$1,100,000 to an amount not to exceed \$7,650,000.

BACKGROUND:

San Mateo Medical Center (SMMC) has a continuous need for radiology and other diagnostic imaging services. A Request for Proposals was published for SMMC Radiology Services on August 3, 2012. California Advanced Imaging Medical Associates, Inc. (CAIMA) was selected as the provider of choice. CAIMA has provided management, supervision and physician services for radiology at SMMC for more than twenty years.

CAIMA offers SMMC the benefits of a large practice with imaging specialization and administrative support. CAIMA is one of the few contract radiology services on the Peninsula, and provides service to all the hospitals on the Peninsula who do not have an existing in-house radiology staff.

DISCUSSION:

Negotiations for a new contract with CAIMA are currently underway. It is anticipated that the negotiations will be protracted and not concluded in time to bring a new contract to the Board before the expiration of the current contract. An amendment is therefore desirable to allow for the continuation of services and payment of invoices for those services.

A three year waiver has been approved by the Contract Compliance Committee.

The amendment and resolution have been reviewed and approved by County Counsel as to form.

The agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing access to radiology and other diagnostic imaging services to residents of San Mateo County. It is anticipated that 100% of all imaging studies will be reviewed within 24 hours of submission by a Board Certified/Eligible Radiologist.

PERFORMANCE MEASURE(S):

| Measure | FY 2014-15 Actual | FY 2015-16 Projected |
|---|--------------------------|-----------------------------|
| Percentage of imaging studies to be reviewed by a Board Certified/Eligible Radiologist within 24 hours of submission for review | 100% | 100% |

FISCAL IMPACT:

The term of the agreement is January 1, 2013 through June 30, 2016. The amount of the agreement is not to exceed \$7,650,000 for the forty two (42) month term. Funds in the amount of \$2,183,333 were included in the SMMC FY 2014-15 Adopted Budget. Funds in the amount of \$2,191,668 have been included in the SMMC FY 2015-16 Adopted Budget.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care are covered by the County's General Fund contribution to SMMC, and are within the existing annual appropriation.