

## **RESOLUTION NO. .**

**BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA**

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**RESOLUTION EXECUTING AN AMENDMENT TO CONTRACT NO. 072095 WITH ALLIANT INSURANCE SERVICES, INC. TO PROVIDE BROKER/CONSULTING SERVICES REGARDING THE COUNTY'S HEALTH AND WELFARE BENEFITS, EXTENDING THE TERM THROUGH DECEMBER 31, 2017 AND INCREASING THE AMOUNT BY \$402,500 TO AN AGGREGATE AMOUNT NOT TO EXCEED \$852,500**

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**RESOLVED**, by the Board of Supervisors of the County of San Mateo, State of California, that

**WHEREAS**, benefit plans are typically managed by a broker / consultant firm that is responsible for negotiating annual insurance premiums and acting as a liaison between the agency and the insurance carriers to resolve issues, manage transitions to new benefit providers, develop employee communication materials and assist with administrative process enhancements; and

**WHEREAS**, in February 2012, the County conducted a formal request for proposals (RFP) process to ensure that the County is maximizing the services it receives from its broker / consultant and is receiving fair value for the amounts paid for these services; and

**WHEREAS**, on July 24, 2012, your Board authorized an agreement with Alliant Insurance Services, Inc., to provide consulting services to assist the County with the management of its health and welfare benefits for the term of August 1, 2012 through July 31, 2015, and

**WHEREAS**, in 2016 and 2017, the County's agreements with dental and health providers, respectively, will expire and are due for competitive processes. Due to the complexities of the County's plans and the extensive stakeholder engagements, Alliant's familiarity with the County, our plans and our employees/retirees' interests will be particularly important to the competitive processes

**WHEREAS**, this amendment extending the term of Alliant's agreement through December 31, 2017, assures Alliant's continuity through the dental and health competitive process, two of the most challenging processes in the County's Employee Benefits program

**WHEREAS**, both parties wish to enter into an amendment to the Agreement to allow Alliant to provide these services for an additional 2 years and 5 months, and increasing the amount by \$402,500 to an aggregate amount not to exceed \$852,500; and

**WHEREAS**, this Board has been presented with a form of such Amendment, has examined and approved it as to both form and content, and desires to enter into it.

**NOW THEREFORE, IT IS HEREBY DETERMINED AND ORDERED** that the President of the Board be and is hereby authorized and directed to execute said amendment for and on behalf of the County of San Mateo, and the Clerk of the Board shall attest the President's signature thereto.

**BE IT FURTHER RESOLVED** that the Human Resources Director or the

Director's designee is authorized to execute subsequent amendments and minor modifications which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within current or revised fiscal obligations.