



**COUNTY OF SAN MATEO**  
Inter-Departmental Correspondence  
Health System



**Date:** March 17, 2015  
**Board Meeting Date:** April 14, 2015  
**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Jean S. Fraser, Chief, Health System  
Susan Ehrlich, MD, MPP, Chief Executive Officer, San Mateo Medical Center

**Subject:** Agreement with The Regents of the University of California to Provide Dermatology and Teledermatology

**RECOMMENDATION:**

Adopt a resolution authorizing an agreement with the Regents of the University of California to provide dermatology and teledermatology services for the term of October 1, 2014, through September 30, 2015, in an amount not to exceed \$150,000.

**BACKGROUND:**

In January 2011, San Mateo Medical Center (SMMC) entered into an agreement with The Regents of the University of California, University of California at San Francisco Department of Dermatology (UCSF) to provide teledermatology screening and dermatology clinics at SMMC. This agreement converted SMMC's method of service from in-person dermatology physician services to teledermatology where a UCSF physician reviews an electronic image of the infected area for diagnosis and treatment of the patient's condition.

**DISCUSSION:**

Due to the success of this conversion, SMMC is continuing with the telemedicine approach under this new agreement. The services provided under this new agreement include 24 hour a day/7 day per week teledermatology coverage, one day per week of dermatology clinic at SMMC and one half-day dermatology clinic every other week at Daly City.

Most skin problems are non-life threatening and by using teledermatology to transmit an image of the affected area, appropriate treatment can be prescribed for the patient without having the patient return to SMMC or the Daly City location on a clinic day. This

also frees up time on clinic days for the treatment of more serious and/or life-threatening conditions such as various skin cancers.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The agreement and Resolution have been reviewed and approved by County Counsel as to form.

Extensive and difficult negotiations caused the delay in presenting this agreement for approval.

The Resolution contains the County's standard provisions allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing access to dermatology services to County residents. It is anticipated that 100% of all dermatology services provided will adhere to the infection control standards as defined by the Joint Commission and Title XXII of the State of California, Code Regulations, which will result in the reduced risk of healthcare-associated infections.

**PERFORMANCE MEASURE:**

| Measure                                                                                                                                               | FY 2013-14 Actual | FY 2014-15 Projected |
|-------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|----------------------|
| Percent of dermatology services that adhere to infection control standards as defined by Joint Commission, Title XXII, and other applicable standards | 100%              | 100%                 |

**FISCAL IMPACT:**

The term of the agreement is October 1, 2014 through September 30, 2015. The amount of the agreement is not to exceed \$150,000 for the one-year term. Funds in the amount of \$112,500 are included in the SMMC FY 2014-15 Adopted Budget. Funds in the amount of \$37,500 will be included in the SMMC FY 2015-16 Recommended Budget. Similar arrangements will be made for future years. The payment provisions of the contract are different from the prior contract because of a change in term and scope. Specifically, the new contract expands the scope to include dermatology clinics at Daly City.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care is covered by the County's General Fund contribution to SMMC, and are within the existing annual appropriation.