



**COUNTY OF SAN MATEO**  
Inter-Departmental Correspondence  
Health System



**Date:** January 22, 2015  
**Board Meeting Date:** February 24, 2015  
**Special Notice / Hearing:** None  
**Vote Required:** 4/5ths

**To:** Honorable Board of Supervisors

**From:** Jean S. Fraser, Chief, Health System  
Srija Srinivasan, Director of Strategic Operations

**Subject:** Agreement with Blue Shield of California Foundation

**RECOMMENDATION:**

Adopt a Resolution authorizing:

- A) An agreement with Blue Shield of California Foundation to complete a four-county "Indigent Enrollment System Analysis Project," for the term of March 1, 2015 through November 1, 2015, in an amount not to exceed \$150,000; and
- B) An appropriation transfer request recognizing unanticipated revenue in the Health Coverage Unit of \$100,000 from Blue Shield of California and making a corresponding appropriation in Contract Special Program Services.

**BACKGROUND:**

The Health Coverage Unit (HCU) of the Health System has been collaborating with Alameda County, Los Angeles County and the City and County of San Francisco on aspects of San Mateo County's indigent healthcare program (the ACE program) for many years. As HCU has worked together with these three counties to adapt our respective local indigent programs to conform with the Affordable Care Act, we have a collective interest in redesigning the electronic systems that serve as our local programs' "system of record". Because all four counties use a common vendor for at least part of the scope of our local programs, we jointly approached the Blue Shield of California Foundation (BSCF) to seek its philanthropic support for this redesign work. HCU served as the lead entity to write the grant application and coordinate the project.

**DISCUSSION:**

On December 12, 2014, BCSF informed us of its approval for a \$150,000 grant. The grant will pay for a consultant to develop technical and programmatic requirements for a

redesigned system that can store key eligibility data and transact with other entities that need such data.

This Appropriation Transfer Request (ATR) allows HCU to accept this unanticipated revenue and carry out the project. HCU is simultaneously submitting for your Board's consideration an agreement with C&C Advisors, the consultant that will be performing this work for the BCSF grant.

The Resolution contains the County's standard provisions allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement and Resolution have been reviewed and approved by County Counsel as to form.

Approval of this agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by ensuring that County residents enroll in available health insurance. It is anticipated that the number of adults and children enrolled in the County's local program will increase to 23,600 in FY2015-2016.

**PERFORMANCE MEASURE(S):**

<b>Measure</b>	<b>FY 2014-15 Estimated</b>	<b>FY 2015-16 Projected</b>
Number of Adults/Children enrolled in local programs	20,200	23,600

**FISCAL IMPACT:**

The term of the agreement is March 1, 2015 through November 1, 2015. The amount of the agreement is not to exceed \$150,000. Since this is a grant, there is no Net County Cost associated with this agreement. Through Board acceptance of this Appropriation Transfer Request, \$100,000 will be appropriated to the HCU FY 2014-15 Adopted Budget and \$50,000 to the HCU FY 2015-16 Recommended Budget.