

RESOLUTION NO. .

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

*** * * * ***

RESOLUTION EXECUTING AN AMENDMENT TO THE AGREEMENT WITH CORNERSTONE ONDEMAND FOR THE TERM OF OCTOBER 31, 2014 THROUGH OCTOBER 30, 2016, IN AN AMOUNT NOT TO EXCEED \$491,018

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, a Request for Proposal (RFP) process to provide a countywide learning management system was conducted in November 2005; and

WHEREAS, based on the evaluation of the RFPs submitted, Cornerstone OnDemand, Inc.'s (Cornerstone), proposal was determined to best fulfill the needs of the County for a learning management system; and

WHEREAS, the County executed an agreement with Cornerstone for the term October 30, 2006 through October 31, 2009; and

WHEREAS, the County executed a new agreement with Cornerstone for the term October 30, 2009 through October 31, 2012, with two one year options to extend; and

WHEREAS, on September 28, 2010 the County executed an amendment with Cornerstone to allow community partners to utilize the Learning Management System, beginning with six partners: Foster City, Redwood City, San Mateo, Belmont, Daly City

and Brisbane; and

WHEREAS, the County exercised both of the two one-year options to extend agreement with Cornerstone for the term October 31, 2012 through October 30, 2014 and added further services to the agreement including an online course library for County and City/Consortium LMS Administrators as well as increased e-learning content purchases; and

WHEREAS, the County now wishes to execute an amendment to the agreement with Cornerstone OnDemand, Inc. extending the contract for another two years for the term from October 31, 2014 through October 30, 2016 in the amount of \$491,018; and

WHEREAS, the County wishes to maintain the current Learning Management System and all its modules, and all the County and City training data contained within, as well as to take advantage of a discounted contract renewal pricing extended by the Contractor that results in a County cost savings of approximately 30% of the annual licensing fees.

NOW THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the the President of the Board be and is hereby authorized and directed to execute said amendment for and on behalf of the County of San Mateo, and the Clerk of the Board shall attest the President's signature thereto.

* * * * *

BE IT FURTHER RESOLVED that the Board of Supervisors hereby authorizes

the Human Resources Director or the Director's designee to execute subsequent amendments and minor modifications which modify the County's maximum fiscal obligation of \$1,782,175 by no more than \$25,000 and to make minor changes in the types of services and activities provided under the agreement.