



**COUNTY OF SAN MATEO**  
Inter-Departmental Correspondence  
Health System



**Date:** September 22, 2014  
**Board Meeting Date:** November 4, 2014  
**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Jean S. Fraser, Chief, Health System  
Stephen Kaplan, Director, Behavioral Health and Recovery Services

**Subject:** Agreement with Mateo Lodge, Inc.

**RECOMMENDATION:**

Adopt a Resolution authorizing an agreement with Mateo Lodge, Inc. for residential and mental health treatment services for the term July 1, 2014 through June 30, 2015, in an amount not to exceed \$2,163,763.

**BACKGROUND:**

For more than three decades, Mateo Lodge, Inc. has provided residential and other mental health treatment services to Behavioral Health and Recovery Services (BHRS) clients that reside in San Mateo County. Mateo Lodge, Inc.'s services are low cost, community-based alternatives for seriously mentally ill adults with co-occurring disorders who otherwise would live in locked psychiatric facilities, in homeless shelters, or on the streets.

In January 2013, BHRS released a Request for Letters of Interest for the provision of enhanced pre-crisis outreach support services and short-term case management services to adults with serious mental illness and their families. Only Mateo Lodge, Inc. responded to the request with a letter describing their proposed service delivery for services beginning May 1, 2013. After review of their proposal, Mateo Lodge, Inc. was selected to deliver these services.

**DISCUSSION:**

Mateo Lodge, Inc. will provide a variety of services to a minimum of 471 seriously mentally ill adult clients with co-occurring disorders in San Mateo County. These services include transitional residential treatment, supportive rehabilitation services, and community-based case management to clients in need of additional clinical treatment. Mateo Lodge, Inc. also has the Family Assertive Support Team that works with clients' and families to promote recovery and engage them in services. The contractor offers

support and services to the family caring for the seriously ill family member. The mobile support team provides outreach, case management, crisis intervention, and rehabilitation services to 250 seriously mentally ill homeless individuals.

Under the B-1 Administrative Memorandum, the selection of providers of housing services and related supports for BHRS clients is exempt from the County's Request for Proposals process requirement.

The Resolution contains the County's standard provisions allowing amendment of the County's fiscal obligations by a maximum of \$25,000 (in aggregate).

The agreement and Resolution have been reviewed and approved by County Counsel as to form. The agreement is on the Continuing Resolution.

The agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing housing and housing-related services, supported education services, and other rehabilitation services. BHRS provides a range of services to promote wellness and recovery, supporting consumers remaining in the lowest possible level of care. The provision of transitional residential services is one established level of care. It is anticipated that 77% of clients who receive services will be maintained at a current or lower level of care.

**PERFORMANCE MEASURE(S):**

Measure	FY 2013-14 Actual	FY 2014-15 Projected
Percentage of clients maintained at current or lower level of care.	77%	77%

**FISCAL IMPACT:**

The term of the agreement is July 1, 2014 through June 30, 2015. The amount of the agreement is not to exceed \$2,163,763. Of that amount, it is anticipated that \$539,119 will be funded by sales tax through Realignment; \$364,490 by the Mental Health Services Act; \$408,732 by Federal Medi-Cal; \$138,684 by Projects for Assistance in Transition from Homelessness grant funds; \$100,397 by Substance Abuse and Mental Health Services Administration grant funds; and \$775 by private insurance. The Net County Cost is \$611,566. The funds for these services are included in the BHRS FY 2014-15 Adopted Budget. The payment provisions in the agreement remain essentially the same as compared to those of the prior agreement.