



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Information Services



Date: May 1, 2014
Board Meeting Date: June 17, 2014
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Jon Walton, CIO/Director, Information Services Department

Subject: Amendment No. 3 to the Agreement with Johnson Controls, Inc.

RECOMMENDATION:

Adopt a Resolution authorizing an amendment to the agreement with Johnson Controls, Inc., for cardkey maintenance services, extending the term through June 30, 2017 with the option to extend for two additional years, and increasing the amount by \$2,270,259.05 to an amount not to exceed \$3,767,827.05.

BACKGROUND:

In 1998, the Johnson Controls Inc. (JCI) Cardkey Security System was selected through a Request for Proposals (RFP) process conducted by the Sheriff's Office to provide an increased level of security for County facilities. As part of the County's overall security plan, this system was initially installed in the Hall of Justice (HOJ) to provide a secure and safe environment for employees and visitors of the HOJ. The JCI Cardkey Security System provides secure access for the County by allowing only authorized personnel to enter County buildings and facilities. In addition, all cardkey activity is stored in a database for auditing purposes. This JCI system has since been expanded to include most County facilities. Commensurate with the expansion of the system to all County facilities has been the establishment of several disparate agreements with JCI. In 2009, those agreements were consolidated into a single Master Agreement which standardized maintenance and service levels on all JCI software and hardware throughout the County.

In 2012, the County increased the use and maintenance of JCI to the Sheriff's correctional facilities sites with a discount and without an in kind reduction in service. The County continues to evaluate the practices and technologies used in security and safe access to County facilities. The Information Services Department (ISD), along with approval from the Countywide Building Security Workgroup, recommends that your Board execute this amendment with JCI to continue to provide maintenance and support during the system evaluation process, as well as the transition phase if needed.

DISCUSSION:

The County is reviewing the status of the cardkey and security systems and will be working with a third-party vendor to provide an unbiased recommendation on what the County should use to ensure we are continuing to use the best products and services for providing security for County properties and personnel. This amendment will allow the evaluation process to complete without an interruption in service.

During this agreement, ISD will work with JCI to consolidate the two databases/systems used in the San Mateo Medical Center and Redwood City in order to provide a single, consistent platform used by most of the County facilities. Considering that the JCI installed base is proprietary and can only be supported by JCI, and that JCI has agreed to continue to offer a discount in support and maintenance costs without an in kind reduction in service, ISD recommends that your Board execute this amendment with JCI to continue to provide maintenance and support during the evaluation and consolidation process, as well as the transition phase if needed.

The Contractor has assured compliance with the County's Contractor Employee Jury Service Ordinance, as well as all other provisions that are required by County ordinance and administrative memoranda, including but not limited to insurance, hold harmless, non-discrimination and equal benefits. County Counsel has reviewed and approved the Resolution and Amendment as to form.

Approval of this Amendment contributes to the Shared Vision 2025 outcome of a Collaborative Community because it will continue to provide cardkey services to all County Departments and secure County facilities.

PERFORMANCE MEASURE(S):

Measure	FY 2013-14 Actual	FY 2014-15 Projected
Availability of Core Services – Cardkey System	99.8%	99.8%
Major Cardkey Outages	0	0

FISCAL IMPACT:

The term of the amended Agreement is from July 1, 2014 to June 30, 2017, with an option to extend the Agreement for an additional two years. The total maximum fiscal obligation under this Agreement is \$3,767,827.05. Funds for this Agreement are included in ISD's FY 2013-14 and 2014-15 Recommended Budget and future years' costs will be included in future recommended budget.