



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
County Manager



Date: May 23, 2014
Board Meeting Date: June 3, 2014
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors
From: John L. Maltbie, County Manager
Subject: Amendments to State Advocacy Services agreements

RECOMMENDATION:

Adopt Resolutions authorizing the County Manager to amend:

- A) An agreement with Gonzalez, Quintana & Hunter, LLC for state advocacy services for the term of May 1, 2014 through December 31, 2015, to reflect a maximum agreement amount of \$133,333.
- B) An agreement with Political Solutions, LLC for state advocacy services for the term of May 1, 2014 through December 31, 2015, to reflect a maximum agreement amount of \$133,333.

BACKGROUND:

The political advocacy firms of Gonzalez, Quintana & Hunter, LLC and Political Solutions, LLC have successfully served, on an interim basis, as the County's advocacy firms since January 2014.

In February 2014, the County issued a widely distributed Request for Proposals (RFP) for its state advocacy services. A committee of members of your Board and key County staff conducted interviews recommending that the County continue to contract with Gonzalez, Quintana & Hunter, LLC and Political Solutions, LLC for state lobbying services.

DISCUSSION:

Due to an administrative error, the "not to exceed" amounts of each contract reflected a term of eight (8) months as opposed to twenty (20) months. The contract amendments presented today reflect the correct term and maximum contract amounts. All other provisions of the agreements with Gonzalez, Quintana & Hunter, LLC and Political

Solutions, LLC, including the provisions authorizing the County Manager to enter into further contract amendments, shall remain in place.

County Counsel has reviewed and approved the Resolution and Agreements as to form.

Approval of this Resolution contributes to the Shared Vision 2025 of a Collaborative Community by ensuring that the interests of the residents of San Mateo County are effectively represented in the State capitol.

PERFORMANCE MEASURE(S):

Measure	FY 2013-14 Actual	FY 2014-15 Projected
Federal/State Measures analyzed and acted on	57	100

FISCAL IMPACT:

The total cost to the County for the remainder of FY 2013-14 will be \$27,000. Funding for the remainder of the fiscal year was included the FY 2013-14 Adopted Budget. Funding for FY 2014-15 and FY 2015-16 will be included in future budgets.