



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: July 16, 2013
Board Meeting Date: September 10, 2013
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Jean S. Fraser, Chief, Health System
Susan Ehrlich, MD, MPP, Chief Executive Officer, San Mateo Medical Center

Subject: Agreement with Alpa Sanghavi, MD

RECOMMENDATION:

Adopt a Resolution authorizing an agreement with Alpa Sanghavi, MD to provide administrative and medical leadership services, for the term of October 1, 2013 through September 30, 2014, in an amount not to exceed \$128,364.

BACKGROUND:

Dr. Alpa Sanghavi provides oversight and medical leadership at San Mateo Medical Center (SMMC) on a half-time basis, and she has done so since September 1, 2009. She provides oversight and medical leadership for certain projects and operational areas that are key to the delivery of care throughout the medical and specialty care clinics.

Dr. Sanghavi also provides half-time patient services as a Hospitalist under an agreement with San Mateo Multispecialty Physicians (SMMP). She is paid at the Medical Group Management Association rate for a hospitalist, with half of her time being billed under the SMMP agreement.

DISCUSSION:

Dr. Sanghavi will continue to provide medical leadership for specific projects, including palliative care, LEAN process improvement programs, and specialty access redesign. She will also work with clinic managers to provide medical leadership for the medical and specialty clinics, as well as SMMC administration, providing administrative medical leadership in both the inpatient and outpatient settings. In addition, she will continue to provide patient care under the SMMP agreement.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The agreement and Resolution have been reviewed and approved by County Counsel as to form. The contractor meets insurance certification requirements.

SMMC also requests that your Board authorize the Chief of the Health System or designee to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

The contractor has assured compliance with the County's Contractor Employee Jury Service Ordinance, as well as all other contract provisions that are required by County ordinance and administrative memoranda, including but not limited to insurance, hold harmless, non-discrimination and equal benefits.

This agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing coordinated care for inpatient, clinic and surgical services to patients of SMMC. It is anticipated that there will be a 25% reduction in the average time a patient spends in the specialty clinics for care.

PERFORMANCE MEASURE(S):

Measure	FY 2012-13 Actual	FY 2013-14 Projected
Percentage of reduction in average cycle times (time from entry to exit of clinic) for all specialty clinics	25%	25%

FISCAL IMPACT:

The term of the agreement is October 1, 2013 through September 30, 2014. The amount of the agreement is not to exceed \$128,364. Funds in the amount of \$96,273 are included in the SMMC FY 2013-14 Recommended Budget. Funds in the amount of \$32,091 will be included in the SMMC FY 2014-15 Recommended Budget. The payment provisions and levels of service in this contract are essentially the same as the prior contract.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care are covered by the County's General Fund contribution to SMMC, and are within the existing annual appropriation.