

**RESOLUTION NO. \_\_\_\_\_**

**BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA**

**\* \* \* \* \***

**RESOLUTION WAIVING THE REQUEST FOR PROPOSALS PROCESS AND  
AUTHORIZING AN AGREEMENT WITH RONA CONSULTING GROUP TO PROVIDE  
A LEAN ENTERPRISE EXECUTIVE AND MANAGEMENT EDUCATION AND  
TRAINING PROGRAM FOR THE TERM OF JULY 1, 2013 THROUGH JUNE 30, 2016,  
IN AN AMOUNT NOT TO EXCEED \$1,790,000**

---

**RESOLVED**, by the Board of Supervisors of the County of San Mateo, State of California, that

**WHEREAS**, San Mateo Medical Center (SMMC) has utilized Rona Consulting Group (Rona) over the last 3 years to help improve various processes and leadership practices at SMMC; and

**WHEREAS**, this agreement will enable SMMC to continue its consultation with Rona to strengthen its Lean practices so that the improvements that have been made will be systematically retained and new improvements generated, leading to a true culture change with a supporting infrastructure; and

**WHEREAS**, as the County prepares for the coverage expansion provided by the federal Affordable Care Act, the future success of the Health System requires it to improve the experience of its clients, patients and staff members while at the same time reducing its costs and ensuring that SMMC collects the appropriated revenue; and

**WHEREAS**, the Health System is expanding the Lean program established by SMMC to other divisions because the work already performed with Rona's assistance has been so successful for SMMC in streamlining processes and reducing waste; and

**WHEREAS**, Ordinance Code Section 2.83.170 authorizes the Board of Supervisors to waive the RFP process in any situation where the Board of Supervisors determines that the best interest of the County could be served without the necessity of an RFP; and

**WHEREAS**, this Board has determined that it is in the best interest of the County to waive the Request for Proposals process based on the familiarity Rona has with SMMC's processes and the high-quality work that Rona has shown a capacity for providing; and

**WHEREAS**, both parties now wish to enter into an agreement for the period of July 1, 2013 through June 30, 2016, for a total amount not to exceed \$1,790,000, which includes a contingency of \$32,600 for minor changes in the scope of services; and

**WHEREAS**, this Board has been presented with a form of such Agreement, has examined and approved it as to both form and content, and desires to enter into it.

**NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED** that the County requirement for the Request for Proposals process for said agreement is hereby waived.

**IT IS FURTHER DETERMINED AND ORDERED** that the President of this Board of Supervisors be and is hereby authorized and directed to execute said Agreement for and on behalf of the County of San Mateo, and the Clerk of the Board shall attest the President's signature thereto.

**BE IT FURTHER RESOLVED** that the Chief of the Health System or designee

is authorized to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

\* \* \* \* \*