



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: June 15, 2012
Board Meeting Date: July 24, 2012
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Jean S. Fraser, Chief, Health System
Susan Ehrlich, MD, MPP, Chief Executive Officer, San Mateo Medical Center

Subject: Agreement with Alpa Sanghavi, MD

RECOMMENDATION:

Adopt a Resolution authorizing an agreement with Alpa Sanghavi, MD to provide administrative and medical leadership services for the term October 1, 2012 through September 30, 2013, in the amount of \$128,364.

BACKGROUND:

San Mateo County is responsible for providing necessary medical care to its medically indigent population. Since September 1, 2009, Dr. Sanghavi has provided oversight and medical leadership for certain projects and operational areas that are key to the delivery of care throughout the medical and specialty care clinics. Dr. Sanghavi coordinates the activities of approximately 425 credentialed medical subspecialists to ensure the achievement of San Mateo Medical Center's quality and operational objectives. She is also involved in the selection and interview process of new specialists, provides medical orientation to the hospital procedures, and provides counseling as needed.

Dr. Sanghavi provides these services on a part-time basis through a contract with the County. She also provides part-time hospitalist services as a subcontractor with San Mateo Multispecialty Physicians (SMMP), which is also contracted with the County.

DISCUSSION:

Dr. Sanghavi will continue to provide medical leadership for specific projects, including palliative care, LEAN process improvement programs and specialty access redesign. Dr. Sanghavi helped to establish the palliative care program for terminally ill patients at San Mateo Medical Center and serves as the primary physician on the team. She is in the process of completing her LEAN certification training and will help to lead LEAN

process improvement events in specialty services. She is the primary physician liaison for the specialty access redesign program. This program is focused on improving access and reducing wait times for specialty services and Dr. Sanghavi works to ensure they meet the access, patient experience and quality goals of the program.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The agreement and Resolution have been reviewed and approved by County Counsel as to form. The Contractor's insurance meets County insurance certification requirements.

SMMC also requests that your Board authorize the Chief of the Health System or designee to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

The contractor has assured compliance with the County's Contractor Employee Jury Service Ordinance, as well as all other contract provisions that are required by County ordinance and administrative memoranda, including but not limited to insurance, hold harmless, non-discrimination and equal benefits.

This agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing coordinated care for inpatient, clinic and surgical services to patients of SMMC. It is anticipated that 50% of specialty services will have a time- to-third-next-available-appointment (industry standard measure of access) of less than 30 days.

PERFORMANCE MEASURE(S):

Measure	FY 2011-12 Actual	FY 2012-13 Projected
Percentage of specialty clinics with time- to-third-next-available-appointment of less than 30 days	38%	50%

FISCAL IMPACT:

The term of this agreement is October 1, 2012 through September 30, 2013. The maximum fiscal obligation is \$128,364. Funds in the amount of \$96,273 are included in the SMMC FY 2012-13 Recommended Budget and \$32,091 will be included in the SMMC FY 2013-14 Recommended Budget. The payment provisions and levels of service in this contract are essentially the same as the prior contract.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care are covered by the

County's General Fund contribution to SMMC, and are within the existing annual appropriation.