

RESOLUTION NO. _____

BOARD OF SUPERVISORS, COUNTY OF SAN MATEO, STATE OF CALIFORNIA

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RESOLUTION WAIVING THE REQUEST FOR PROPOSALS PROCESS AND AUTHORIZING AN AGREEMENT WITH SENTRY DATA SYSTEMS, INC. FOR PHARMACY SOFTWARE PROCESSING OF 340B CLAIMS, FOR THE TERM OF MAY 1, 2013 THROUGH APRIL 30, 2018, IN AN AMOUNT NOT TO EXCEED \$2,060,000

RESOLVED, by the Board of Supervisors of the County of San Mateo, State of California, that

WHEREAS, in May 2012, San Mateo Medical Center (SMMC) completed a Request for Proposals (RFP) for services relating to the filling of prescriptions for SMMC patients under the federal 340B drug program by third-party pharmacies with which SMMC contracts; and

WHEREAS, Sentry Data Systems, Inc. (Sentry) was selected pursuant to the RFP to provide the requested services via its Sentrex software, which will allow SMMC to comply with federal regulations regarding prescriptions dispensed by SMMC's 340B contract pharmacies and will also allow SMMC to capture revenue using 340B purchased drugs to fill prescriptions for patients with most third-party coverage at outpatient pharmacies; and

WHEREAS, Sentry also currently provides SMMC with software called Sentinel RCM that assists the SMMC Pharmacy in complying with new federal regulations for prescriptions dispensed by the SMMC hospital pharmacy by using actual purchasing data to update claim forms to include the required 11-digit National Drug Code (NDC)

number and the actual cost paid for medications; and

WHEREAS, the County's current agreement with Sentry for the Sentinel RCM services expires April 30, 2013; and

WHEREAS, Sentinel RCM is a sole source product in relation to SMMC's specific needs and is a product that meets all the needs of the SMMC pharmacy, adheres to all current regulations, and will provide a cost saving to the County if obtained in conjunction with Sentry's Sentrex services; and

WHEREAS, Ordinance Code Section 2.83.170 authorizes the Board of Supervisors to waive the RFP process in any situation where the Board of Supervisors determines that the best interest of the County could be served without the necessity of an RFP; and

WHEREAS, this Board has been asked to waive the RFP process in order for SMMC to contract with Sentry for its Sentrex RCM hospital pharmacy services; and

WHEREAS, Ordinance Code Section 2.84.020, which prohibits contractors from discrimination in the provision of benefits provided to employees as between an employee with a domestic partner and an employee with a spouse, authorizes the Board of Supervisors to waive this requirement where the Board of Supervisors determines that such waiver would be in the best interests of the County, for example where the contractor is a sole source; and

WHEREAS, this Board has been asked to waive Section 2.84.020 of the

Ordinance Code in order for SMMC to contract with Sentry, which does not comply with the ordinance but which is a sole source for some of the needed services; and

WHEREAS, this agreement will incorporate both Sentrex and Sentinel RCM services to process 340B claims for prescriptions filled at the SMMC pharmacy and those filled at third-party pharmacies with which SMMC has contractual relationships; and

WHEREAS, the Contract Compliance Committee has approved a waiver extending the term of the proposed agreement beyond three years for a five year term; and

WHEREAS, this Board has determined that it is in the best interest of the County to waive the RFP process in relation to the Sentinel RCM services; and

WHEREAS, this Board has determined that it is in the best interest of the County to waive the requirements of Section 2.84.020 of the Ordinance Code; and

WHEREAS, both parties now wish to enter into an agreement, whereby Sentry will provide both the Sentrex and Sentinel RCM services for the period May 1, 2013, through April 30, 2018, for a total amount not to exceed \$2,060,000; and

WHEREAS, this Board has been presented with a form of such agreement, has examined and approved it as to both form and content, and desires to enter into it.

NOW, THEREFORE, IT IS HEREBY DETERMINED AND ORDERED that the County requirements for the Request for Proposals process and compliance with

Section 2.84.020 of the Ordinance Code for said agreement are hereby waived.

IT IS FURTHER DETERMINED AND ORDERED that the President of this Board of Supervisors be and is hereby authorized and directed to execute said agreement for and on behalf of the County of San Mateo, and the Clerk of the Board shall attest the President's signature thereto.

BE IT FURTHER RESOLVED that the Chief of the Health System or designee is authorized to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate) and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

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