



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
County Manager's Office
Intergovernmental and Public Affairs



DATE: March 18, 2013
DATE OF HEARING: April 9, 2013
Special Notice None
Vote Required: Majority

TO: Honorable Board of Supervisors

FROM: Carole Groom, Supervisor 2nd District
Don Horsley, President of the Board

SUBJECT: Strengthening the County's Nonprofit Partnership Report Back

RECOMMENDATION:

Accept this Report Back on Strengthening the County's Nonprofit Partnership

BACKGROUND:

A year ago, the County embarked on a series of facilitated discussions with our nonprofit providers to identify areas to strengthen the partnership. Jeanne Bell, Executive Director of Compass Point, Nonprofit Services, conducted the initial forum. That work resulted in a series of recommendations.

DISCUSSION:

Contracts, Health Insurance and Mapping

The County identified three priority recommendations: streamlining contracts and direct payment; access to medical coverage; and mapping shared community outcomes. As a result, two additional half-day work sessions were conducted that resulted in the following:

- Multi-year contracts have been adopted by many departments, when funding is multi-year;
- Electronic payments were implemented;
- Mapping of services began last fall, and will continue as our own GIS and data portal grows;
- Explored health care insurance options with the County's insurance broker and multiple providers;
- Developed and ranked the County's community impact outcome measures; and
- Social Solutions, a web-based management tool is being piloted among nonprofit reentry providers, which in turn enables the sharing of outcome and data analysis.

By accepting this report, the County Manager is directed to develop and implement a contracts data base that will enable both departmental and nonprofit providers access.

Already this concept has met with a favorable response from the Director of the County's Information Services Department, recognizing the cost savings that will accrue, as well as increased efficiencies for both departments and for the County's contractors. This would serve to streamline this process for contractors by providing a single-entry point, particularly for nonprofits that have multi-departmental contract documentation requirements. A comprehensive contracts data base with a powerful search engine could enable departments to identify and achieve economies of scale and eliminate redundancies.

This report is consistent with the County's desired outcome of a collaborative community.

The proposal and cost of a comprehensive contracts data base will be brought back to your Board for your consideration.