



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Sheriff's Office



Date: March 7, 2013
Board Meeting Date: April 9, 2013
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Sheriff Greg Munks

Subject: Month to Month Contract Extension with Global Tel*Link (GTL)

RECOMMENDATION:

Adopt a Resolution authorizing an amendment to the agreement with Global Tel*Link for inmate telephone services for the County's Correctional Facilities, extending the term on a month to month basis not to exceed two months ending May 31, 2013.

BACKGROUND:

On November 27, 2007, the County entered into a contract (Resolution No. 069121) with Global Tel*Link (GTL), an inmate telephone service provider, to install and maintain telephones in the County's correctional facilities, allowing inmates to maintain contact with their families, attorneys and/or others as necessary. The contract provided for two one-year contract renewal options.

On November 30, 2010, the county adopted Amendment One to the Agreement, extending the contract term 28 months from November 30, 2010 to March 31, 2013.

In November 2012, the Sheriff's Office issued a request for proposal (RFP) for inmate telephone services. Six proposals were received and evaluated. GTL submitted a proposal but was not selected. The Sheriff's Office will present a separate memo to the Board with recommendations on the award of a new contract with Securus Technologies.

DISCUSSION:

The Sheriff's Office is recommending that the existing inmate telephone services contract be extended on a month-to-month basis, for a period not-to-exceed two months, in order to avoid an interruption in services to our inmates. This requested month-to-month contract extension should allow adequate time for the Office to complete the transition to the new service provider and avoid any potential interruptions

in service. The Office would like to allow approximately 45 days for the newly selected contractor to assume operations of inmate telephone services under a new contract.

The existing contractor for inmate telephone services has agreed to continue operating the services on a month-to-month basis for a period not to exceed two months. GTL has agreed to provide a guaranteed commission of \$51,667 per month which is consistent with the commission in the existing contract.

The Amendment and Resolution have been reviewed and approved by County Counsel as to form.

Approving this extension contributes to the 2025 Vision outcome of a Healthy Community by ensuring that communication between inmates and their families, attorneys and/or others continue without interruption.

PERFORMANCE MEASURE(S):

Measure	FY 2012-13 Projected	FY 2013-14 Projected
Amount of commission from inmate telephone calls earned by the Inmate Welfare Fund	\$645,000	\$820,000

FISCAL IMPACT:

The commission received from the inmate telephone system goes to the Inmate Welfare Fund. There is no Net County Cost associated with approving this amendment.