



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: December 27, 2012
Board Meeting Date: February 12, 2013
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Jean S. Fraser, Chief, Health System
Susan Ehrlich, MD, MPP, Chief Executive Officer, San Mateo Medical Center

Subject: Agreement with Angelica Textile Services, Inc.

RECOMMENDATION:

Adopt a Resolution authorizing an agreement with Angelica Textile Services, Inc. for linen and laundry management services for the term of February 1, 2013 through January 31, 2015, in an amount not to exceed \$975,000.

BACKGROUND:

Angelica Textile Services, Inc. (Angelica) has been providing outstanding quality linen and laundry services to the San Mateo Medical Center (SMMC) and San Mateo County Youth Services Center (YSC) for the past four years. SMMC depends on Angelica for the timeliness of delivery and the quality of the special services that they provide. In addition, Angelica has provided SMMC with a detailed business continuity plan in the case of an emergency or disaster to continue to provide this vital service.

DISCUSSION:

Your Board, in Resolution 071231 dated January 25, 2011, authorized a waiver of the Bid Process and the RFP Process for all purposes for future goods/services provided under the Group Purchasing Organization (GPO) agreement with MedAssets because MedAssets ensures low costs and competitive pricing by aggregating hospitals purchasing power and conducting its own Request for Proposals (RFP) for service providers. Angelica Textile Services is a provider under MedAssets. Because Angelica has been such an excellent provider of linen and laundry services, SMMC has chosen to renew the agreement with Angelica.

County Counsel has reviewed and approved the agreement and Resolution as to form. The Contractor's insurance has been reviewed and approved by Risk Management.

SMMC also requests that your Board authorize the Chief of the Health System or designee to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

This agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing quality laundry and linen services to SMMC and YSC. It is anticipated that SMMC's linen inventory will be processed and delivered daily 100% of the time to meet patients' needs.

PERFORMANCE MEASURE:

Measure	FY 2011-12 Actual	FY 2012-13 Projected
SMMC's linen inventory will be processed and delivered daily to meet patients' needs	100%	100%

FISCAL IMPACT:

The term of the agreement is February 1, 2013 through January 31, 2015, in an amount not to exceed \$975,000. Funds in the amount of \$203,125 are included in the SMMC FY 2012-13 Adopted Budget. Funds in the amount of \$487,500 will be included in the SMMC FY 2013-14 Recommended Budget. Similar arrangements will be made for future years.

The payment provisions and levels of service in this contract are essentially the same as the prior contract.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not meet the full costs of care are covered by the County's General Fund contribution to SMMC.