



**COUNTY OF SAN MATEO**  
Inter-Departmental Correspondence  
Health System



**Date:** September 18, 2012  
**Board Meeting Date:** October 23, 2012  
**Special Notice / Hearing:** None  
**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Jean S. Fraser, Chief, Health System  
Susan Ehrlich, MD, MPP, Chief Executive Officer, San Mateo Medical Center

**Subject:** Agreement with David Martin, MD

**RECOMMENDATION:**

Adopt a Resolution authorizing an agreement with David Martin, MD to provide urology services for the term of October 1, 2012 through September 30, 2013, in the amount of \$360,000.

**BACKGROUND:**

San Mateo County is responsible for providing necessary medical care to its medically indigent population. This care includes disorders of the kidney, urethral tract, and bladder, and the management and supervision of those services.

Bay Area Urology Medical Group (BAU) provided urology services at San Mateo Medical Center (SMMC) until September 1, 2011. Due to changes within the group, BAU ceased providing scheduled clinic, surgery and call coverage for SMMC. For the past year, SMMC has relied on locum tenens to provide urology services.

**DISCUSSION:**

Dr. David Martin has agreed to serve as SMMC's Chief of Urology. In addition, he will provide four half-day clinics, each of four hours in length, each week for 48 weeks per year; as well as two half-day surgery blocks, approximately four hours in length, each week for 48 weeks per year. He will also create a monthly call coverage schedule for the department and personally provide call coverage 48 weeks per year from Monday through Thursday, and one week per month provide coverage all seven days.

There has been a reduction in the backlog of patients in Urology. The current backlog is 78 patients with a wait time of 82 days for the next available appointment. Dr. Martin will begin working to improve the backlog and wait time. Additionally, Dr. Martin's

agreement represents a savings of \$244 to \$744 per day over locum tenens services. Delay in submission of this agreement to the Board was the result of the lengthy negotiations required to settle the requirements of the agreement.

SMMC also requests that your Board authorize the Chief of the Health System or designee to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

County Administrative Memorandum B-1 provides that contracts for physicians are exempt from the Request for Proposals process.

The agreement and Resolution have been reviewed and approved by County Counsel as to form. The Contractor's insurance meets certification requirements.

The contractor has assured compliance with the County's Contractor Employee Jury Service Ordinance, as well as all other contract provisions that are required by County ordinance and administrative memoranda, including but not limited to insurance, hold harmless, non-discrimination and equal benefits.

This Agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing access to urology services to residents of San Mateo County. It is anticipated that the patient backlog and wait time for the next available appointment will be reduced by 50% over the next fiscal year as a result of this agreement.

**PERFORMANCE MEASURE(S):**

Measure	FY 2011-12 Actual	FY 2012-13 Projected
Percentage of reduction in wait time for the next available appointment	N/A*	50%

- **New measure**

**FISCAL IMPACT:**

The term of this Agreement is October 1, 2012 through September 30, 2013. The maximum fiscal obligation is \$360,000. Funds in the amount of \$270,000 are included in the SMMC FY 2012-13 Recommended Budget and \$90,000 will be included in the SMMC FY 2013-14 Recommended Budget.

Expenses at SMMC are covered by fees for services or third-party payors whenever possible. The portion of expenses for services provided to the medically indigent or to those covered by programs that do not fully meet the costs of care are covered by the County General Fund contribution to SMMC, and are within the existing annual appropriation.