



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: August 1, 2012
Board Meeting Date: September 11, 2012
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors

From: Jean S. Fraser, Chief, Health System
Stephen Kaplan, Director, Behavioral Health & Recovery Services
Lisa Mancini, Director, Aging and Adult Services
John Conley, Director, Public Health

Subject: Agreement with Telecare Corporation – Cordilleras Mental Health Center and Garfield Neurobehavioral Center

RECOMMENDATION:

Adopt a Resolution authorizing an agreement with Telecare Corporation for psychiatric treatment services, direct observation therapy services for non-adherent tuberculosis patients, and long-term care for clients of the Public Guardian for the term of July 1, 2012 through June 30, 2015 in the amount of \$22,435,758.

BACKGROUND:

Telecare Corporation (Telecare) is one of the nation's largest providers of adult mental health services. They operate programs tailored to individuals with co-occurring issues such as homelessness, substance abuse, and developmental disabilities. They have provided psychiatric treatment services for San Mateo County residents since 1982.

DISCUSSION:

In February 2012 Behavioral Health and Recovery Services (BHRS) issued a Request For Proposals for the provision of psychiatric treatment services for the Cordilleras Mental Health Center. Telecare submitted a proposal and was chosen for the provision of these services.

Telecare will operate a psychiatric treatment program for up to 68 seriously mentally ill San Mateo County residents in a locked Mental Health Rehabilitation Center (MHRC) and provide 49 residential treatment beds to County residents who can be served in an unlocked licensed residential care setting for BHRS. The contractor will also provide additional bed-capacity for conserved clients of the Aging and Adult Services (AAS) Public Guardian program at Telecare's Garfield Neurobehavioral Center (GNC) which is

located in Oakland, California. The clients placed at GNC will receive treatment for severe behavioral issues associated with brain damage. Finally, the contractor will provide residential care services for non-adherent tuberculosis (TB) patients at Cordilleras Mental Health Center under a State grant to Public Health (PH). The B-1 Administrative Memorandum exempts psychiatric inpatient care services from the Request for Proposals (RFP) process.

BHRS requests that your Board authorize the Chief of the Health System or designee to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

The agreement and Resolution have been reviewed and approved by County Counsel as to form. The contractor meets insurance certification requirements. Real Property has reviewed and approved the License Agreement for use of the County-owned Cordilleras facility.

The contractor has assured compliance with the County's Contractor Employee Jury Service Ordinance, as well as all other contract provisions that are required by County ordinance and administrative memoranda, including but not limited to insurance, hold harmless, non-discrimination and equal benefits. This agreement is on the Continuing Resolution.

The agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing locked facility long-term care and residential psychiatric treatment services. BHRS provides a range of services to promote wellness and recovery and to support consumers remaining in the lowest possible level of care. The provision of locked facility long-term care services is one established level of care. The services provided contribute to this measure. It is anticipated that 85% of clients admitted to the facility will be maintained at current or lower level of care and remain out of the hospital.

PERFORMANCE MEASURE(S):

Measure	FY 2011-12 Actual	FY 2012-13 Projected
Clients maintained at current or lower level of care	95%*	85%

* Exceeded standards of the contract

FISCAL IMPACT:

The term of the agreement is July 1, 2012 through June 30, 2015, and the maximum obligation is \$22,435,758. Of this amount, \$21,202,373 is for BHRS, \$960,000 is for AAS, and \$273,385 is for PH. The payment provisions and levels of service in the agreement are essentially the same as the prior agreement.

Of the maximum amount for BHRS, \$6,987,062 will be for FY 2012-13 and \$6,780,247 of this is funded by sales tax through Realignment. \$206,815 will be Net County Cost. Funds for these services are included in the BHRS FY 2012-13 Recommended Budget.

Of the maximum amount for AAS, \$320,000 will be for FY 2012-13 and is funded by Net County Cost. Funds for these services are included in the AAS FY 2012-13 Recommended Budget.

Of the maximum amount for PH, \$90,520 will be for FY 2012-13 and will be funded by a grant from the State TB Control Branch. There is no Net County Cost. Funds for these services are included in the PH FY 2012-13 Recommended Budget.

Similar arrangements will be in place for FY 2013-14 and FY 2014-15.

Request for Proposals

1.	General Description of RFP	Selection of a provider of mental health services, residential services, and sub-acute specialty treatment programs to adults with severe and persistently disabling mental disorders at Cordilleras Mental Health Center, 200 Edmonds Road, Redwood City, California.
2.	List key evaluation criteria	<ul style="list-style-type: none"> • History and structure of proposer • Philosophy/service model • Staffing patterns and operational/cultural competency/facilities • Quality/program evaluation • Implementation plan/timeline • Budget • References
3.	Where advertised	San Francisco Examiner BHRS RFP website
4.	In addition to any advertisement, list others to whom RFP was sent	BHRS Contractors Association
5.	Total number sent to prospective proposers	N/A
6.	Number of proposals received	Two
7.	Who evaluated the proposals	Jei Africa, PsyD, BHRS Bob Cabaj, MD, BHRS Keith Clausen, Ph.D, BHRS Judy Davila, BHRS Linford Gayle, BHRS Edwin Batongbacal, SF Dept. of Public Health
8.	In alphabetical order, names of proposers (or finalists, if applicable) and location	Front Street – Santa Cruz, CA Telecare Corporation – Alameda, CA