



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



Date: August 9, 2012
Board Meeting Date: September 11, 2012
Special Notice / Hearing: None
Vote Required: Majority

To: Honorable Board of Supervisors
From: Jean S. Fraser, Chief, Health System
Stephen Kaplan, Director, Behavioral Health & Recovery Services
Subject: Agreement with Telecare Corporation for Full Service Partnership

RECOMMENDATION:

Adopt a Resolution waiving the Request for Proposals process and authorizing an agreement with Telecare Corporation for Full Service Partnership services for the term of July 1, 2012 through June 30, 2014, in the amount of \$9,808,830.

BACKGROUND:

The cornerstone of the County's Mental Health Services Act (MHSA) Community Services and Supports (CSS) plan is the implementation of the Full Service Partnership (FSP) program for our highest risk clients with serious mental illness (SMI). FSP programs provide client-centered, 24/7 intensive services to keep seriously mentally ill clients stable and functioning in the community. Services may include case management, rehabilitation services, other mental health services and supports, and a 24/7 response capability.

In March 2009 Behavioral Health and Recovery Services (BHRS) conducted a Request for Proposals (RFP) to select providers of FSP services for adults and medically fragile adults with SMI. Telecare Corporation (Telecare) submitted a proposal and was selected to provide those services for three years, with the option to extend services for an additional two years. Due to the need to ensure continuity of care, permission is requested to extend the contract for two years to a new end date of June 30, 2014. The new end date will allow BHRS more time to gather data on long-term outcomes with which to evaluate the Telecare FSP program. BHRS will conduct a full RFP in FY 2013-14, with services to begin on July 1, 2014.

DISCUSSION:

Telecare will provide FSP and Housing Support services for up to a maximum of 229 enrollees annually. This number includes non-violent felons who were released from

the State prison to County supervision under the Criminal Justice Realignment (CJR) Act. FSP enrollees will have services available 24 hours per day, seven days per week. Housing Support services will be provided to FSP enrollees to assist them in achieving independence, stability and wellness within the context of their individual cultures and communities.

BHRS requests that your Board authorize the Chief of the Health System or designee to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

The agreement and Resolution have been reviewed and approved by County Counsel as to form. The contractor meets insurance certification requirements. Further, the contractor has assured compliance with the County's Contractor Employee Jury Service Ordinance, as well as all other contract provisions that are required by County ordinance and administrative memoranda, including but not limited to insurance, hold harmless, non-discrimination and equal benefits. This agreement is on the Continuing Resolution.

The agreement contributes to the Shared Vision 2025 outcome of a Healthy Community by providing mental health services to adults and older adults. BHRS provides a range of services to promote wellness and recovery and to support consumers remaining in the lowest possible level of care. The provision of FSP services for adults and older adults is one established level of care. The services provided through this agreement contribute to this measure. It is anticipated that total hospitalization days for clients who receive FSP services through this agreement will be reduced by 70% in comparison to total days for 12 months prior to enrollment.

PERFORMANCE MEASURE(S):

Measure	FY 2011-12 Actual	FY 2012-13 Projected
Reduction in total days of hospitalization for FSP enrollees	70%	70%

FISCAL IMPACT:

The term of the agreement is July 1, 2012 through June 30, 2014, and the maximum obligation is \$9,808,830. For FY 2012-13 the maximum obligation is \$4,904,415. Of this amount, \$4,453,197 will be for FSP and Housing Support programs and \$451,218 will be for services to CJR clients.

Funding for FSP and Housing Support is as follows: Mental Health Services Act (MHSA): \$2,894,578 (65%); Medi-Cal Federal Financial Participation: \$1,469,555 (33%); Medicare: \$89,064 (2%).

Funding for CJR is as follows: AB109 funds: \$270,731(60%); Federal Medicaid Coverage Expansion (MCE): \$180,487 (40%). These services and costs were approved by the Community Corrections Partnership Committee.

There is no Net County Cost. The payment provisions and levels of service in the agreement are essentially the same as the prior agreement. Funds for these services have been included in the BHRS FY 2012-13 Recommended Budget. Similar arrangements will be in place for FY 2013-14.