



**COUNTY OF SAN MATEO**  
Inter-Departmental Correspondence  
Sheriff's Office



**Date:** July 25, 2012

**Board Meeting Date:** August 28, 2012

**Special Notice / Hearing:** None

**Vote Required:** Majority

**To:** Honorable Board of Supervisors

**From:** Greg Munks, Sheriff

**Subject:** Purchase a Communications Interoperability Platform for the Northern California Regional Intelligence Center

**RECOMMENDATION:**

Adopt a Resolution authorizing the Purchasing Agent to purchase a communications interoperability platform for the Northern California Regional Intelligence Center from Mutualink, Inc. in an amount not to exceed \$750,000.

**BACKGROUND:**

On July 26, 2011, your Board entered into an agreement (Resolution No. 071563) with the City and County of San Francisco for the distribution of FY 2010 Urban Area Security Initiative (UASI) grant funds for the Northern California Regional Intelligence Center (NCRIC).

On July 10, 2012, your Board approved the First Amendment to the agreement (Resolution No. 072076) that included the purchase of a communications interoperability platform to enhance public safety and further the strategic homeland security goals within the NCRIC's fifteen county area of responsibility (AOR).

**DISCUSSION:**

The NCRIC issued a Request for Proposals (RFP) for a communications interoperability platform. Mutualink, Inc. was the vendor selected to provide the NCRIC with an interoperability platform designed to link disparate systems. This platform will enable the ad-hoc, real time bridging of communications systems and the sharing of these systems across emergency response agencies and critical infrastructure assets. The purchase price of the communications interoperability platform will not exceed \$750,000.

County Counsel has reviewed and approved the Resolution as to form.

Approval of the Resolution contributes to the Shared Vision 2025 outcome for a Collaborative Community as the NCRIC is a collaborative regional public safety undertaking, which leads to safer communities by improving cooperation and information sharing between agencies.

**PERFORMANCE MEASURE(S):**

<b>Measure</b>	<b>*CY 2011 Actual</b>	<b>*CY 2012 Projected</b>
Number of Suspicious Activity Reports (SAR) processed	648	750
Number of database submissions into the regional intelligence management system	N/A	7,500,000

\*Calendar Year

**FISCAL IMPACT:**

All costs associated with the NCRIC operation are 100% reimbursable from federal and state funds. There will be no Net County Cost incurred as a result of this purchase.

## REQUEST FOR PROPOSAL PROCESS MATRIX

1.	General description of RFP	The Sheriff's Office, on behalf of the Northern California Regional Intelligence Center (NCRIC), requested proposals from vendors to provide an innovative, low cost and scalable communications interoperability platform. Such a platform would be a dynamic collaboration environment that will provide an agile and scalable information sharing environment for terrorism incident prevention and emergency preparedness response, as well as enhanced recovery capability by facilitating improved multi-agency joint command and control.
2.	List key evaluation criteria	<ol style="list-style-type: none"> <li>1) Pricing – Initial and Recurring</li> <li>2) Quality and completeness of vendor response</li> <li>3) Integration of video resources</li> <li>4) Integration of audio resources</li> <li>5) Deployment and integration</li> <li>6) Other functionality</li> <li>7) Overall capability of proposed solution to fulfill the NCRIC's requirements</li> </ol>
3.	Where advertised	<ol style="list-style-type: none"> <li>1) San Mateo County web site</li> </ol>
4.	In addition to any advertisement, list others to whom the RFP announcement was sent	<ol style="list-style-type: none"> <li>1) Mutualink, Inc.</li> <li>2) VidSys</li> </ol>
5.	Total number of RFP's sent to prospective proposers	Two (2)
6.	Number of proposals received	Two (2)

7.	Who evaluated the proposals	<ul style="list-style-type: none"> <li>1) Ronald Brooks, Captain, San Mateo County Sheriff's Office</li> <li>2) Michael Sena, Special Agent Supervisor, Department of Justice</li> <li>3) Brian Rodrigues, Information Technology Manager, San Mateo County Sheriff's Office</li> <li>4) Viktor Craig Buehler, Private Sector Liaison, San Mateo County Sheriff's Office (contractor)</li> </ul>
8.	In alphabetical order, names of proposers (or finalists, if applicable) and location	<ul style="list-style-type: none"> <li>1) Mutualink, Inc. – Wallingford, CT</li> <li>2) VidSys – Vienna, VA</li> </ul>