



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Information Services



Date: July 13, 2012

Board Meeting Date: August 14, 2012

Special Notice / Hearing: None

Vote Required: Majority

To: Honorable Board of Supervisors

From: Reyna Farrales, Interim CIO/Director of Information Services

Subject: Agreement with L.D. Strobel Co. Inc.

RECOMMENDATION:

Adopt a Resolution authorizing an agreement with L.D. Strobel Co. Inc., for radio equipment and installation services for the term of August 15, 2012 through August 14, 2015 in the amount of \$633,963

BACKGROUND:

The County operates several radio systems which support Public Safety Communications. The systems consist of several remote radio sites located throughout the County. Users of this network include the Sheriff's Department, American Medical Response, Parks, Public Works, and numerous other agencies. These systems are an integral component to providing public safety services in San Mateo County. On January 17, 2012, the Information Services Department released Request for Proposals # ISD1819 for the provision of communication facility and radio tower hardware and installation services. L.D. Strobel was selected because they most closely met the County's requirements.

DISCUSSION:

Two of the radio sites that are part of the County's trunked system require construction services related to two separate initiatives. The first site is located in La Honda and is being developed to improve public safety radio coverage in and around the La Honda area, as well as portions of Highway 84. The second site is located at Skylawn Cemetery. The property owners have requested that the County's existing radio facilities site be relocated to a new location. The Contractor will install prefabricated communications buildings and antenna structures at both sites and remove the existing facilities from the Skylawn site.

The Contractor has assured compliance with the County's Contractor Employee Jury Service Ordinance, as well as all other provisions that are required by County ordinance

and administrative memoranda, including but not limited to insurance, hold harmless, non-discrimination and equal benefits. County Counsel has reviewed and approved the Resolution and Agreement as to form.

Approval of this Agreement contributes to the Shared Vision 2025 outcome of a Collaborative Community by enhancing public safety and service communications operations and expanding interoperability with the County's regional partners throughout the Capitol Bay Region.

PERFORMANCE MEASURE(S):

Measure	FY 2011-12 Actual	FY 2012-13 Projected
Percent of Emergency incidents responded to within one hour	100%	100%

FISCAL IMPACT:

The term of this Agreement is from August 15, 2012 through August 14, 2015. The total fiscal obligation under this Agreement is \$633,963. Funding for these two initiatives will be coming from ISD's Radio Services Fund Balance (JPA funding will be used for Skylawn and the County's trunked dollars will be used for La Honda). Funds for this Agreement are included in ISD's FY 2012-13 Approved Budget, and future years' costs will be included in future recommended budgets.

REQUEST FOR PROPOSAL PROCESS MATRIX

1.	General description of RFP	Communication Shelter and Tower Installation Services
2.	List key evaluation criteria	Experience, Cost, Clarity of understanding of the scope of services to be provided, proposal feasibility
3.	Where advertised	San Mateo County Times, County of San Mateo's website: www.co.sanmateo.ca.us/isd/rfp
4.	In addition to any advertisement, list others to whom the RFP announcement was sent	L.D. Strobel Retech Day Wireless
5.	Total number of RFP's sent to prospective proposers	3
6.	Number of proposals received	3
7.	Who evaluated the proposals	William Dunbar Stephen Dupré Steve Salinas
8.	In alphabetical order, names of proposers (or finalists, if applicable) and location	L.D. Strobel Co. Inc., Concord, CA Retech, El Dorado Hills, CA Sabre Industries, Sioux City, IA