



COUNTY OF SAN MATEO
Inter-Departmental Correspondence
Health System



DATE: April 13, 2012
BOARD MEETING DATE: May 15, 2012
SPECIAL NOTICE/HEARING: None
VOTE REQUIRED: Majority

TO: Honorable Board of Supervisors

FROM: Jean S. Fraser, Chief, Health System
Lisa Mancini, Director, Aging and Adult Services

SUBJECT: Amendments to the Agreements with six providers for Home Health and Attendant Care Services

RECOMMENDATION:

Adopt a Resolution authorizing the President of the Board to execute the Second Amendment to each of the Agreements with Addus HealthCare, Inc.; Arcadia Health Services, Inc., doing business as Arcadia Health Care; Good Shepherd Holdings Corp., doing business as BrightStar Care of San Mateo; Medical Care Professionals; and NP Plus, LLC, doing business as Professional Healthcare at Home and the First Amendment to Maxim Healthcare Services, Inc., increasing the collective amount by \$970,000 for FY 2012-13 for a total of \$2,910,000 with no change to the term of July 1, 2010 through June 30, 2013.

BACKGROUND:

Aging and Adult Services (AAS) provides protective and supportive services, case management, and conservatorship services to functionally-impaired adults and seniors. Funding for these services is a combination of federal and State funds, as well as fees for services. Protective and supportive services provided by AAS include attendant care to individuals living independently. Attendants provide a variety of personal and health-related services that enable clients to remain living independently, safely, and comfortably in their own homes. AAS programs that provide attendant care include: Centralized Intake/Adult Protective Services (APS), High Utilizers' Group (HUG), Multipurpose Senior Services Program (MSSP), and the Public Guardian program.

On June 8, 2010, your Board adopted Resolution 70813 approving Agreements with Addus HealthCare, Inc.; Arcadia Health Services, Inc., doing business as (dba) Arcadia Health Care; Good Shepherd Holdings Corp., dba BrightStar Care of San Mateo; Maxim Healthcare Services, Inc.; Medical Care Professionals; and NP Plus, LLC, dba Professional Healthcare at Home, in the collective amount of \$970,000 for the term of July 1, 2010 through June 30, 2013 for the provision of home health and attendant care services. This Resolution also

authorized the Chief of the Health System or designee to execute contract amendments which modify the County's maximum fiscal obligation by no more than \$25,000 (in aggregate), and/or modify the contract term and/or services so long as the modified term or services is/are within the current or revised fiscal provisions.

On June 7, 2011, your Board adopted Resolution 71452 authorizing the First Amendment to the above Agreements with the exception of Maxim Healthcare Services, Inc. The First Amendment increased the collective obligation by \$970,000 and amended the Exhibits A and B for clarification of the Contractors' responsibilities.

On September 1, 2011, the County Manager approved Agreement 57000-12-C078 with Maxim Healthcare Services, Inc., in the amount of \$100,000 for the term July 1, 2011 through June 30, 2012. This Agreement was delayed due to noncompliance with the County's equal benefits requirement. When the provider became compliant an agreement was issued. No clients were referred to Maxim Healthcare Services, Inc., during the period of noncompliance.

DISCUSSION:

The home health and attendant care providers that are the subject of this memo were selected through a Request for Proposals process conducted in 2009 by AAS for a contract term of July 1, 2010 through June 30, 2013. These First and Second Amendments to the Agreements, like the First Amendment previously approved, increases the funding based on annual California Department Aging (CDA) funding for the continuation of these services for FY 2012-13.

County Counsel has reviewed and approved the Resolution and Amendments as to form.

The amended Agreements with these providers contribute to the Shared Vision 2025 outcome of a Healthy Community by allowing AAS to provide services to at-risk individuals that help them remain in the most independent setting possible. It is anticipated that 95% of at-risk individuals will be maintained in a least restrictive setting through case management.

Performance Measure:

Measure	FY 2010-11 Actual	FY 2011-12 Projected
Percent of at-risk individuals maintained in a least restrictive setting through case management	99%*	95%

* The FY 2010-11 performance exceeded the division's expectations in this measure

FISCAL IMPACT:

The term of the Agreements remains the same, July 1, 2010 through June 30, 2013. The maximum the County shall be obligated to pay collectively for these amended Agreements for FY 2012-13 under a single resolution is \$970,000. The new collective amount of the Agreements is \$2,910,000 for the full contract term. These Amendments are a combination of State, federal and client (conservatee) funds, and will be included in the AAS FY 2012-13 Recommended Budget. There is no Net County Cost associated with this action.