COUNTY OF SAN MATEO

Procurement Quarterly Report

Reporting Period Q4:
April 1st, 2026 – June 30th, 2026

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August 2026

COUNTY OF SAN MATEO

Report Findings:

Type	Number of Procurements
Vendor Agreements for goods over $100,000	2
Purchase Orders for goods over $100,000	42
Non-competitive Purchases of goods with waivers	15
Non-competitive Service Contracts with waivers	45

Data Points:

22% decrease in service contract waivers

114% increase in solicitations in OpenGov

Increase in goods waivers due to year end purchasing

FY Procurement Compliance: Actions Taken Based on Q1 Findings

- Decrease of Grounds for Waiver from 23 to 9
- Targeted Workshops: 5 Admin Memo B-1 Trainings
- Dedicated Support: Procurement Help-Desk
- Enhanced Engagement: Q&A Face Time

Upcoming Initiatives: Enhancing Policy Compliance

- **Trainings:** 5 Admin Memo B-1 trainings scheduled
- **NIGP Trainings:** 6 trainings scheduled in conjunction with the National Institute of Governmental Purchasing
- **Department Outreach:** Sustained direct consultation and proactive educational support for staff

Questions